

FYE March 31, 2024 Second Quarter Results

November 10, 2023

Consolidated Results

(mm of yen)

	FY23/3 1H (Apr-Sep 2022)	FY24/3* 1H** (Apr-Sep 2023)	YoY	YoY(%)
Net Sales	144,775	146,829	+ 2,054	+ 1.4%
TV Broadcasting	111,008	110,243	(765)	(0.7)%
Internet	11,818	13,265	+ 1,447	+ 12.2%
Shopping	9,061	9,102	+ 41	+ 0.5%
Other Businesses	19,302	21,534	+ 2,232	+ 11.6%
Adjustments	(6,415)	(7,317)	(901)	—
Operating Income	7,340	4,336	(3,004)	(40.9)%
TV Broadcasting	4,917	1,173	(3,744)	(76.1)%
Internet	277	680	+ 403	+ 145.3%
Shopping	755	770	+ 14	+ 2.0%
Other Businesses	1,386	1,769	+ 382	+ 27.6%
Adjustments	4	(57)	(61)	—
Ordinary Income	12,438	8,641	(3,796)	(30.5)%
Profit Attributable to Owners of the Parent	9,306	6,613	(2,693)	(28.9)%

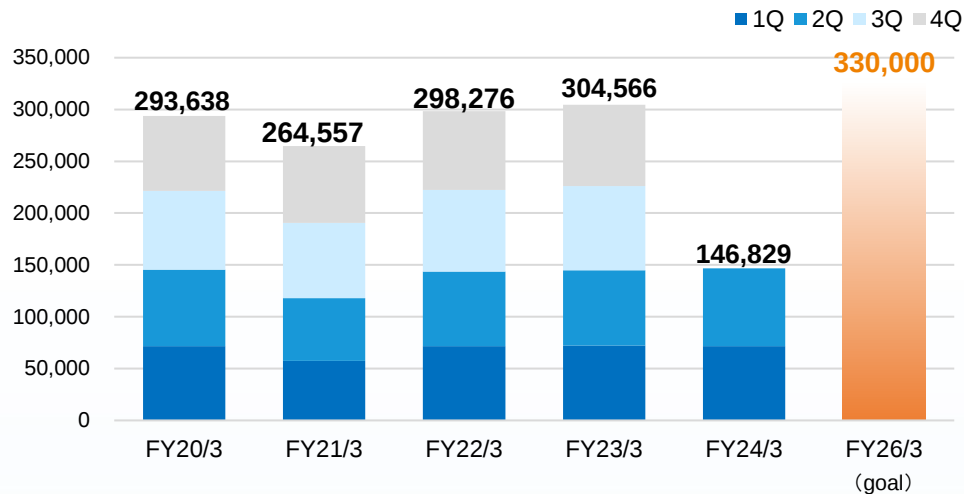
Note *: "FY24/3" refers to fiscal year ending March 31, 2024 and all other fiscal years are referred to in the same manner.

** : "1H" refers to six months ended September 30 (April 1 ~ September 30).

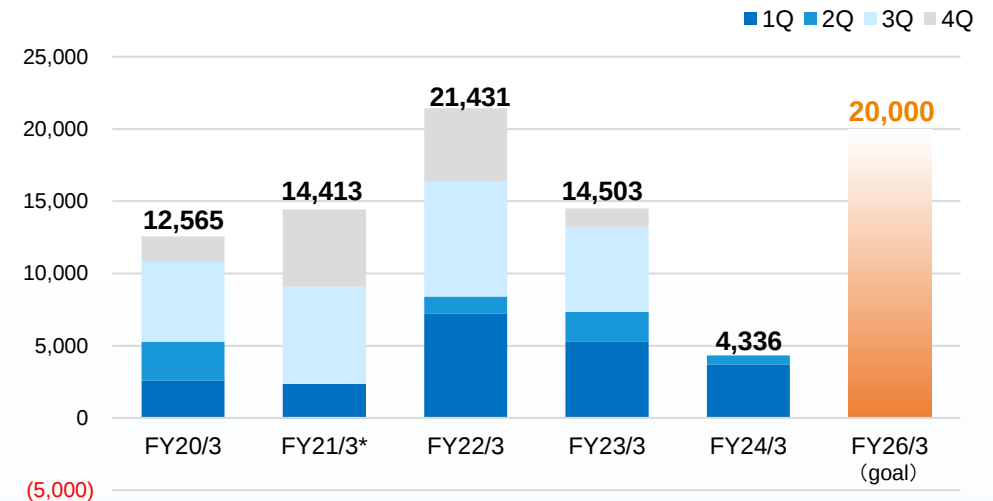
Consolidated Results (Historical Trends)

(mm of yen)

Net Sales

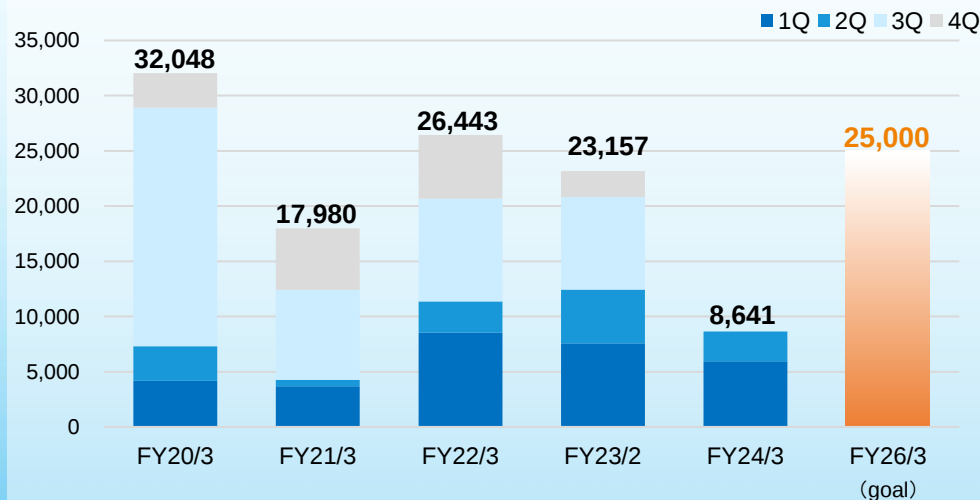


Operating Income

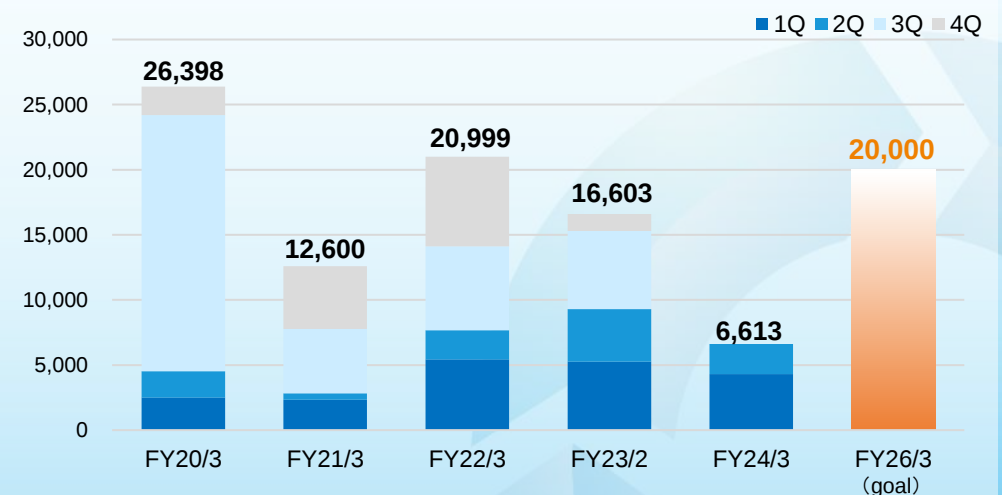


*FY21/3 2Q:(29)mm yen

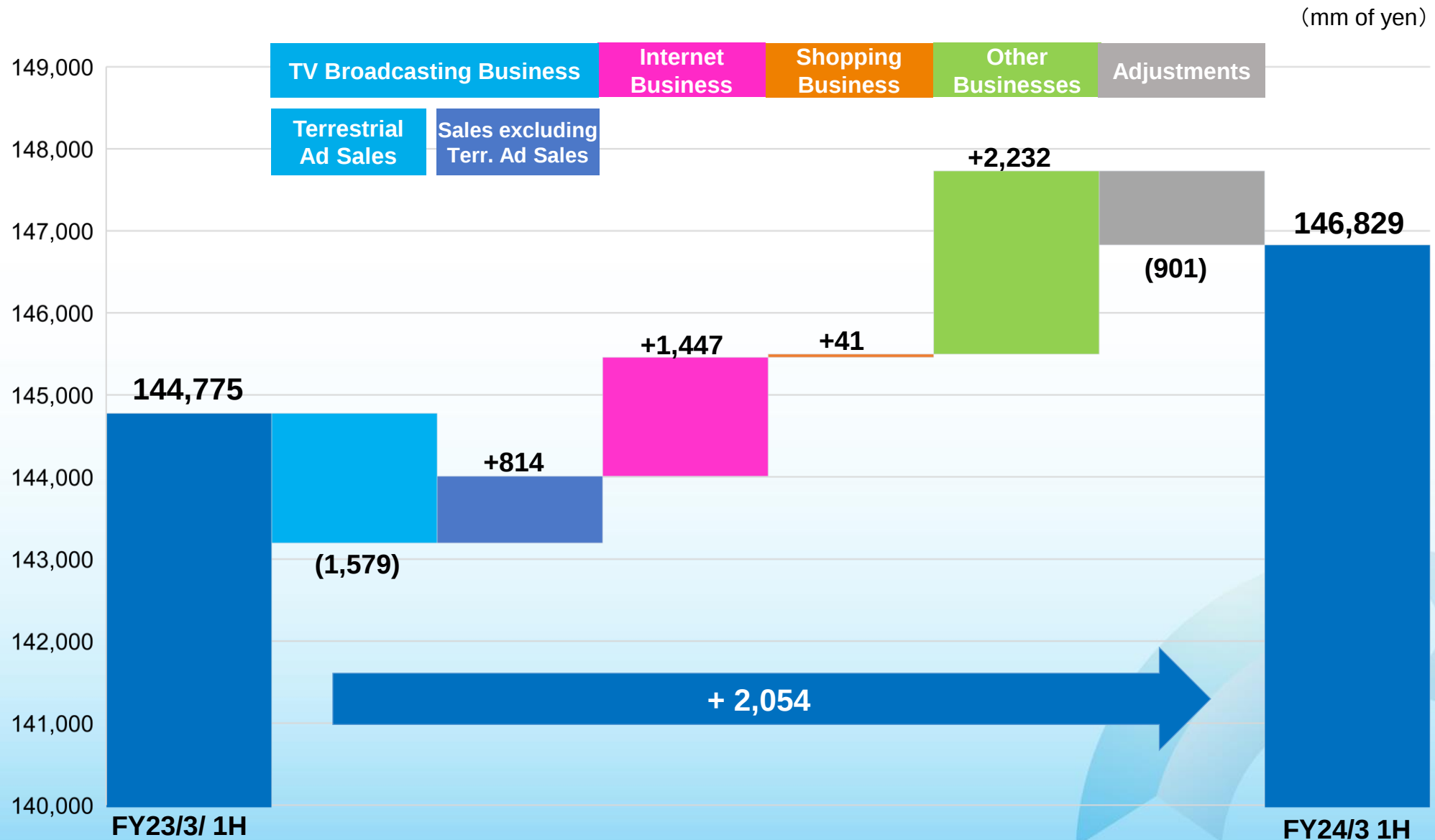
Ordinary Income



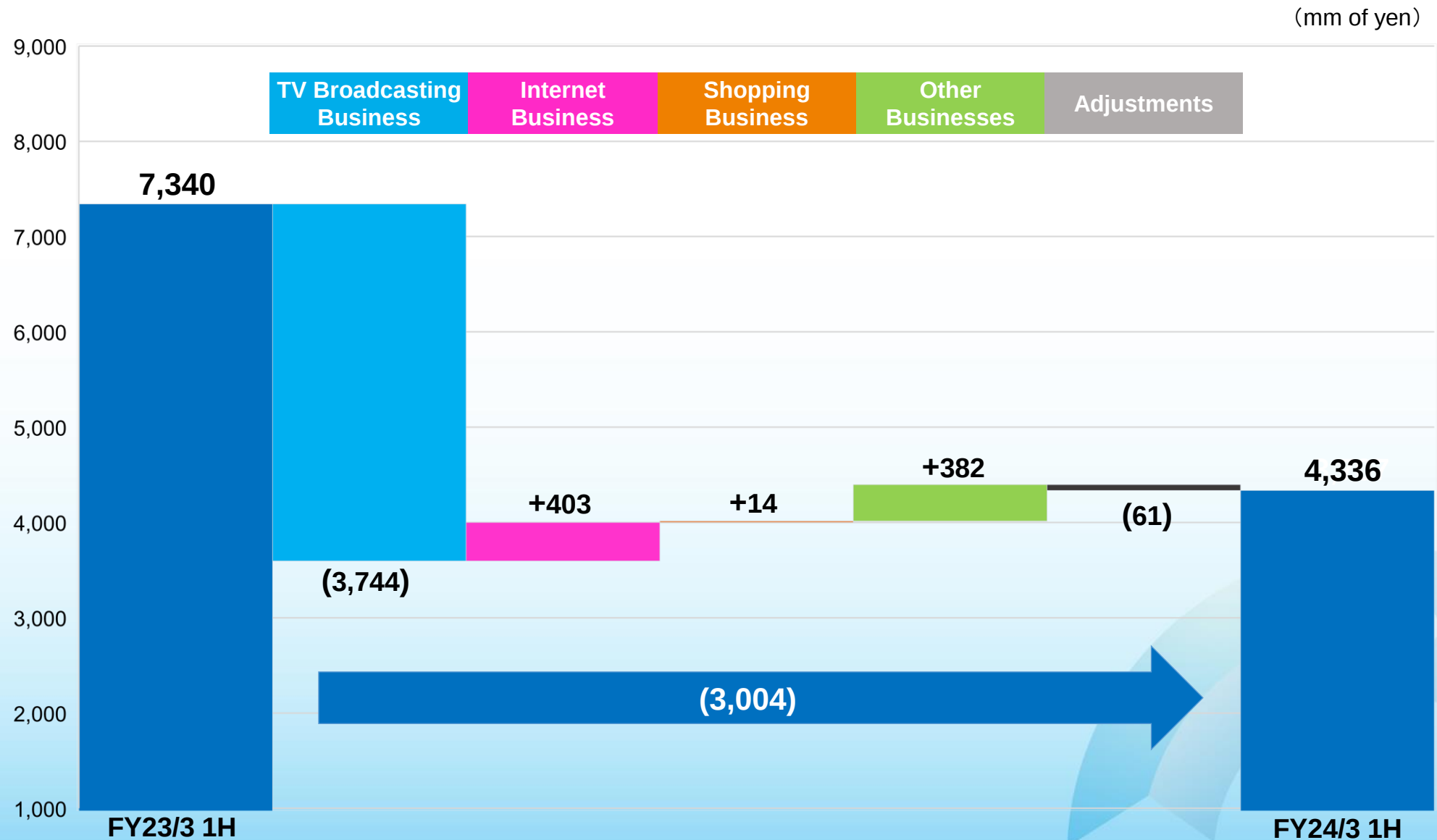
Profit Attributable to Owners of the Parent



Net Sales YoY Change



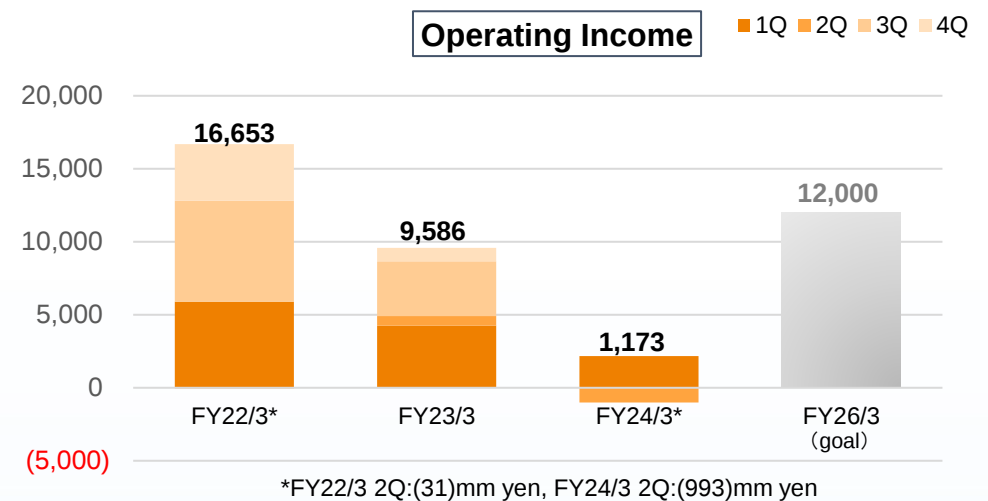
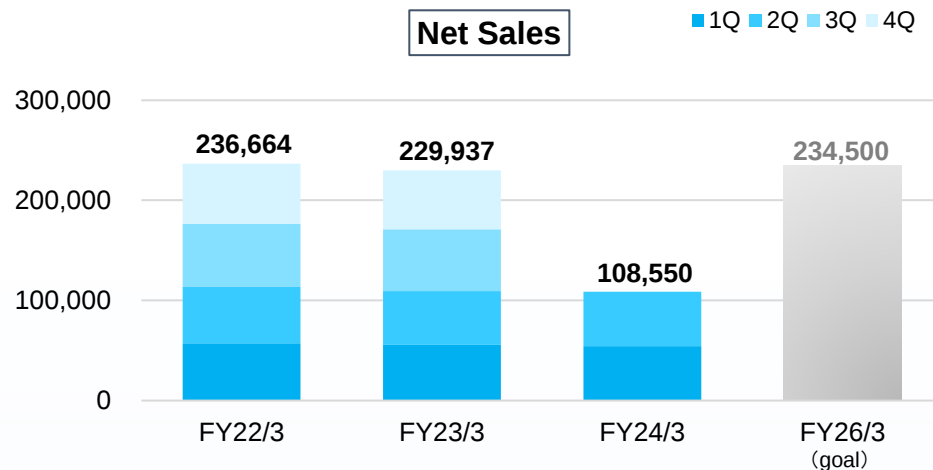
Operating Income YoY Change



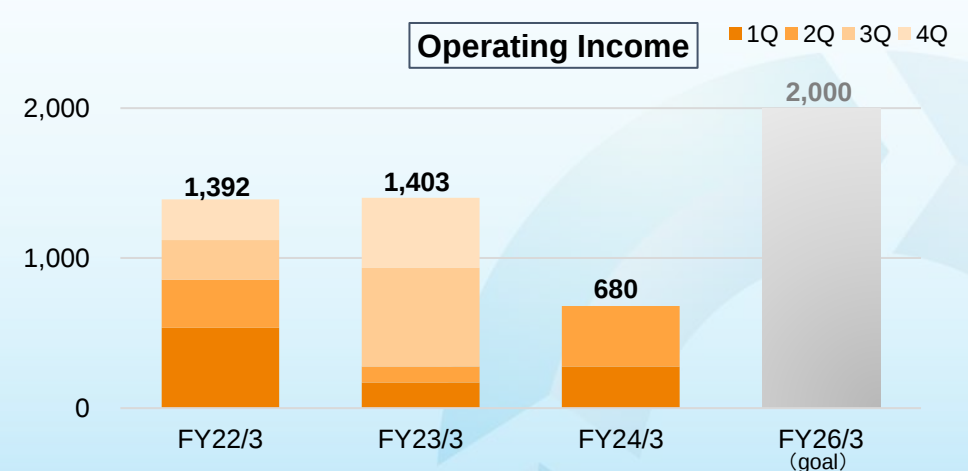
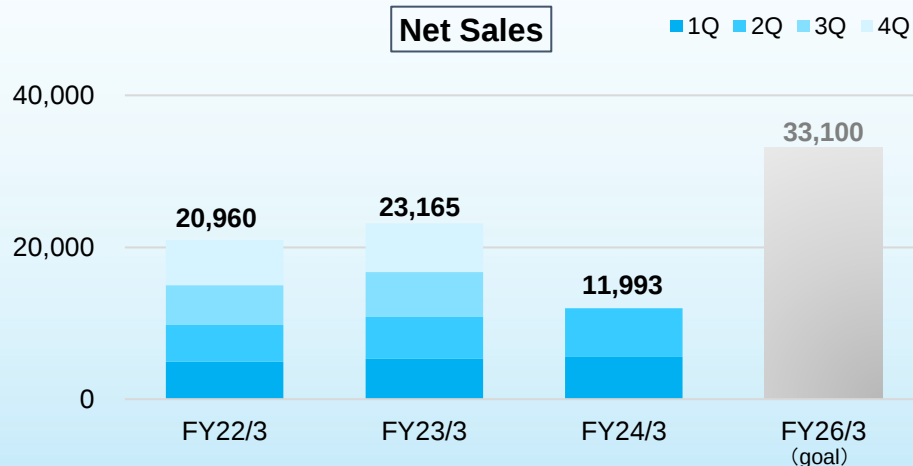
Segment Sales and Income (Historical Trends)

(mm of yen)

TV Broadcasting Business



Internet Business



Note: - FY22/3 are reference figures due to the change in reportable segments from FY23/3.

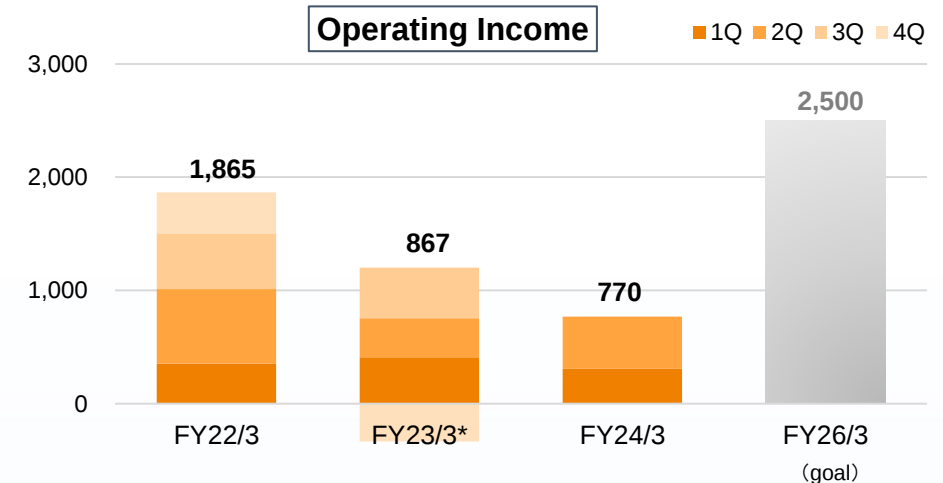
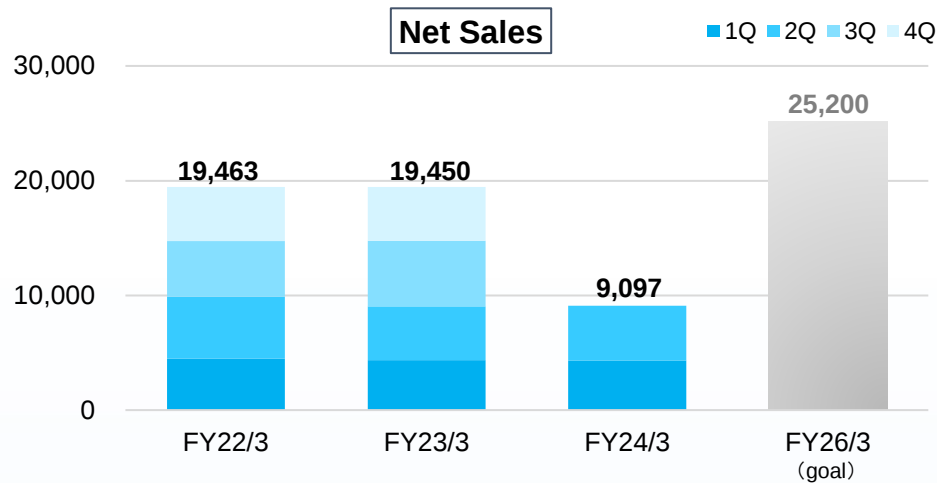
- Net Sales are sales to outside customers.

- Operating Income is segment income adjusted to align it with Operating Income reported on the quarterly consolidated statements of income for the corresponding period.

Segment Sales and Income (Historical Trends)

(mm of yen)

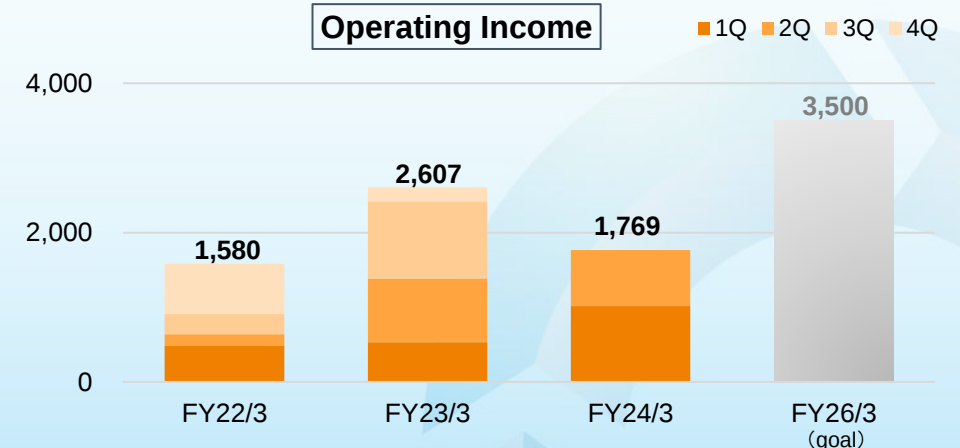
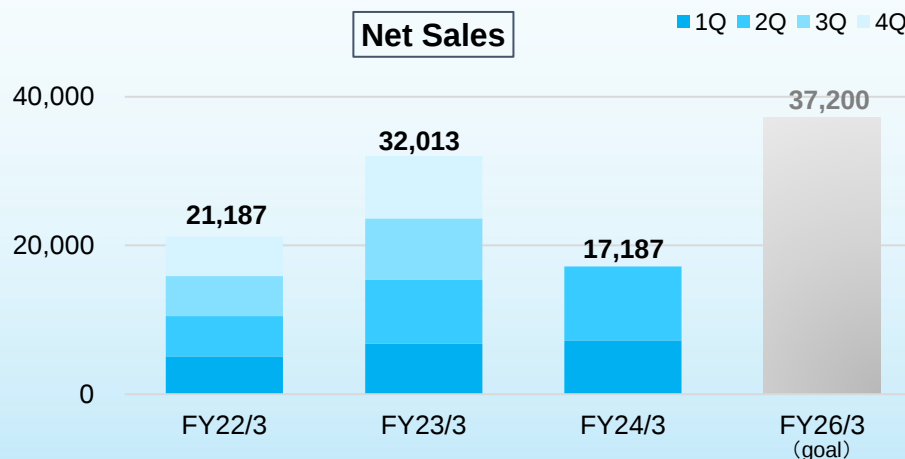
Shopping Business



(1,000)

*FY23/3 4Q:(333)mm yen

Other Businesses



Note: - FY22/3 are reference figures due to the change in reportable segments from FY23/3.

- Net Sales are sales to outside customers.

- Operating Income is segment income adjusted to align it with Operating Income reported on the quarterly consolidated statements of income for the corresponding period.

Financial Highlights of Major Group Companies

(mm of yen)

		FY23/3 1H	FY24/3 1H	YoY	YoY(%)
TV Asahi Corporation	Net Sales	107,442	108,852	+ 1,410	+ 1.3%
	Operating Income	1,935	(1,523)	(3,459)	—
Asahi Satellite Broadcasting Limited	Net Sales	8,454	9,189	+ 735	+ 8.7%
	Operating Income	1,820	1,779	(40)	(2.2)%
CS One Ten, Ltd.	Net Sales	3,196	3,193	(3)	(0.1)%
	Operating Income	131	126	(5)	(3.8)%
TV ASAHI MUSIC Co., LTD.	Net Sales	4,719	5,831	+ 1,111	+ 23.5%
	Operating Income	630	727	+ 97	+ 15.5%
ROPPING LIFE CO., Ltd.	Net Sales	7,745	8,275	+ 529	+ 6.8%
	Operating Income	482	360	(121)	(25.3)%

TV Asahi Corporation Results

(mm of yen)

	FY23/3 1H	FY24/3 1H	YoY	YoY(%)
Net Sales	107,442	108,852	+ 1,410	+ 1.3%
Time Sales	38,500	39,247	+ 747	+ 1.9%
Spot Sales	42,615	40,287	(2,327)	(5.5)%
Program Sales, CS, etc.	10,324	11,552	+ 1,227	+ 11.9%
Internet Sales	7,683	9,023	+ 1,339	+ 17.4%
Other	8,318	8,740	+ 421	+ 5.1%
Operating Income	1,935	(1,523)	(3,459)	—
Ordinary Income	4,813	1,981	(2,832)	(58.8)%
Net Income	3,913	2,199	(1,714)	(43.8)%

Terrestrial Viewer Ratings

(Spring and Summer Programming Season: Apr 3 – Oct 1, 2023)

【Individual(ALL)】

	TV Asahi	NTV	TBS	Fuji TV	TV Tokyo	PUT
All Day (6:00-24:00)	① 3.4 (-0.1)	① 3.4 (-0.2)	③ 2.6 (-0.2)	④ 2.3 (-0.1)	⑤ 1.2 (+0.0)	18.8 (-0.9)
Golden Time (19:00-22:00)	② 5.0 (-0.1)	① 5.5 (-0.2)	③ 4.0 (-0.1)	④ 3.6 (-0.3)	⑤ 3.0 (-0.2)	30.9 (-1.5)
Prime Time (19:00-23:00)	① 5.1 (-0.1)	① 5.1 (-0.3)	③ 4.0 (-0.1)	④ 3.6 (-0.2)	⑤ 2.6 (-0.2)	28.9 (-1.5)
Prime2 (23:00-25:00)	② 1.8 (-0.2)	① 2.6 (-0.2)	② 1.8 (+0.0)	④ 1.6 (+0.0)	⑤ 0.7 (+0.0)	11.1 (-0.7)

【Household】

	TV Asahi	NTV	TBS	Fuji TV	TV Tokyo	PUT
All Day (6:00-24:00)	① 6.1 (-0.3)	② 6.0 (-0.5)	③ 4.7 (-0.4)	④ 4.0 (-0.4)	⑤ 2.1 (-0.2)	32.8 (-2.0)
Golden Time (19:00-22:00)	② 8.5 (-0.3)	① 8.7 (-0.6)	③ 6.5 (-0.3)	④ 5.7 (-0.6)	⑤ 5.1 (-0.5)	49.2 (-2.8)
Prime Time (19:00-23:00)	① 8.7 (-0.3)	② 8.3 (-0.6)	③ 6.5 (-0.3)	④ 5.8 (-0.5)	⑤ 4.5 (-0.4)	46.7 (-2.7)
Prime2 (23:00-25:00)	② 3.5 (-0.3)	① 4.8 (-0.4)	③ 3.2 (-0.3)	④ 2.9 (-0.2)	⑤ 1.4 (-0.1)	20.5 (-1.6)

Note: Numbers in circles refer to ranking among commercial stations. Numbers in parentheses indicate YoY. (Source: Video Research)

Time Sales Revenue(Terrestrial)

(mm of yen)

	FY23/3	FY24/3	YoY	YoY(%)
1Q	18,935	18,511	(424)	(2.2)%
2Q	19,564	20,736	+ 1,172	+ 6.0%
1H	38,500	39,247	+ 747	+ 1.9%
3Q	22,831			
4Q	20,226			
2H	43,058			
Annual	81,558			

<YoY Growth>

(%)

	Apr	May	Jun	1Q	Jul	Aug	Sep	2Q	1H	Oct	Nov	Dec	3Q	Jan	Feb	Mar	4Q	2H	Annual
FY22/3	+9.1	+5.9	+5.4	+6.8	+33.9	+33.4	+6.4	+24.7	+15.8	+29.2	+9.6	+14.2	+17.4	+3.6	+10.2	+5.6	+6.3	+11.9	+13.8
FY23/3	(5.4)	(4.4)	(3.6)	(4.5)	(17.6)	(22.7)	(5.8)	(16.1)	(10.8)	(12.8)	+16.6	+2.9	+1.8	(4.3)	(9.8)	+16.2	+1.1	+1.5	(4.7)
FY24/3	(0.4)	(3.8)	(2.5)	(2.2)	+14.1	+4.5	(1.6)	+6.0	+1.9										

Spot Sales Revenue (Terrestrial)

(mm of yen)

	FY23/3	FY24/3	YoY	YoY(%)
1Q	22,644	21,965	(679)	(3.0)%
2Q	19,970	18,322	(1,648)	(8.3)%
1H	42,615	40,287	(2,327)	(5.5)%
3Q	23,939			
4Q	23,859			
2H	47,799			
Annual	90,414			

<YoY Growth>

(%)

	Apr	May	Jun	1Q	Jul	Aug	Sep	2Q	1H	Oct	Nov	Dec	3Q	Jan	Feb	Mar	4Q	2H	Annual
FY22/3	+27.1	+76.9	+76.9	+55.9	+27.6	+22.8	+26.1	+25.6	+40.7	+7.9	+11.4	+0.0	+6.1	+7.6	(4.5)	+0.1	+0.8	+3.5	+17.8
FY23/3	+0.3	(2.3)	(11.6)	(4.5)	+9.9	+12.1	(7.4)	+4.0	(0.7)	(3.7)	(10.8)	(9.0)	(8.0)	(0.1)	+5.1	(10.6)	(3.0)	(5.6)	(3.3)
FY24/3	(3.7)	(2.0)	(3.2)	(3.0)	(9.8)	(5.3)	(9.4)	(8.3)	(5.5)										

Spot Sales Revenue (Terrestrial)

Trend of Share in the Tokyo Spot Sales Market*

(%)



Share in the Tokyo Spot Sales Market*

1H: 23.2%
(YoY +0.8 pts)

Note*: Share figures are estimated figures.

<Share in the Tokyo Spot Sales Market*>

(%)

FY22/3							FY23/3							FY24/3						
1Q	2Q	1H	3Q	4Q	2H	Annual	1Q	2Q	1H	3Q	4Q	2H	Annual	1Q	2Q	1H	3Q	4Q	2H	Annual
22.1	22.0	22.0	22.4	22.2	22.3	22.2	22.3	22.5	22.4	21.9	22.9	22.4	22.4	23.4	22.9	23.2				

Spot Sales Industry Information (Terrestrial)

	FY24/3 2Q (Jul-Sep 2023)		FY23/3 2Q (Jul-Sep 2022)	
	YoY	Share	YoY	Share
Energy & Industrial Machines	124.5%	1.3%	137.5%	0.9%
Foods	99.0%	10.0%	105.4%	9.2%
Beverages & Liquors	119.5%	10.3%	75.5%	7.9%
Pharmaceuticals & Medical Supplies	91.9%	5.9%	97.7%	5.9%
Cosmetics & Toiletries	95.6%	4.5%	78.4%	4.3%
Fashion & Accessories	95.6%	0.8%	69.4%	0.8%
Business Machines & Office Supplies	178.6%	2.0%	102.2%	1.0%
Consumer Electronics	64.7%	1.5%	169.4%	2.2%
Automobiles	64.2%	4.0%	86.3%	5.7%
Homeware	100.2%	2.1%	122.7%	1.9%
Game, Software & Sporting Goods	106.3%	4.2%	104.1%	3.6%
Housing & Housing Materials	90.9%	5.4%	118.6%	5.4%
Publishing	62.4%	1.5%	143.5%	2.3%
Telecommunications, Media & Internet	68.1%	9.9%	93.7%	13.3%
Retail	79.9%	3.6%	94.4%	4.2%
Finance & Insurance	85.0%	6.6%	154.1%	7.1%
Transportation, Movies & Leisure	110.8%	6.6%	138.9%	5.5%
Food-services & Various Services	99.0%	15.6%	118.1%	14.4%
Government & Public Institutions	65.5%	1.0%	60.6%	1.4%
Education, Medical-services & Religion	91.8%	2.8%	178.5%	2.8%
Others	535.4%	0.4%	24.0%	0.1%
Total	91.7%	100.0%	104.0%	100.0%

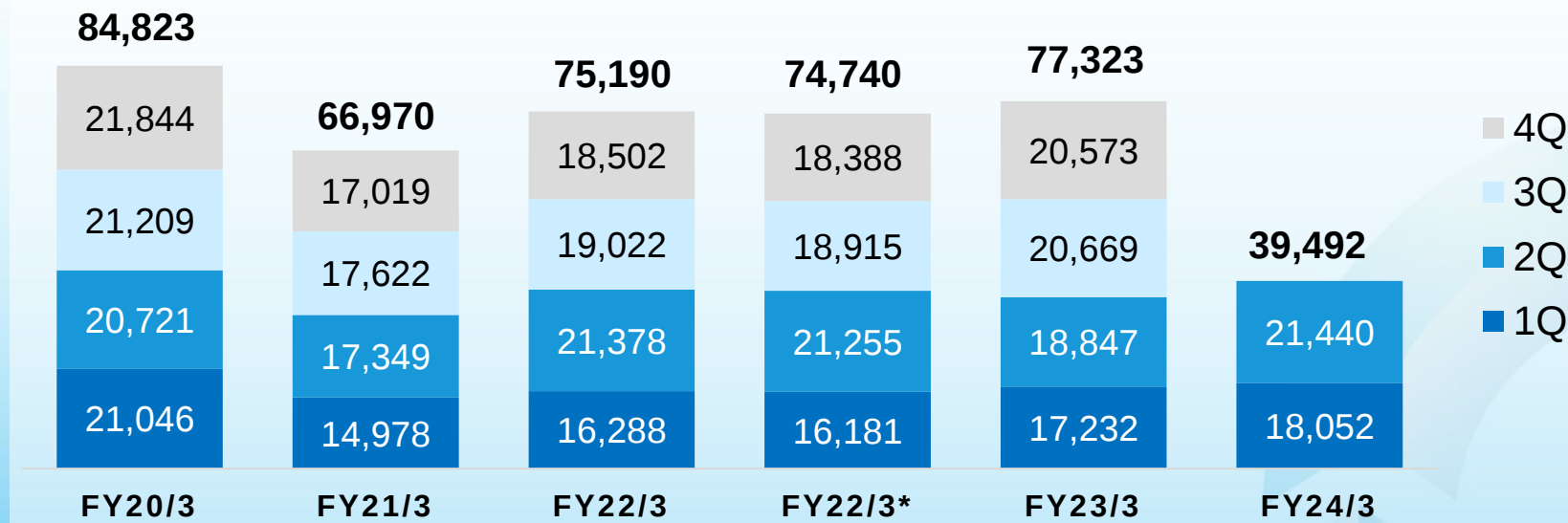
Production Costs (Terrestrial)

(mm of yen)

	FY23/3	FY24/3	YoY	YoY(%)
1Q	17,232	18,052	+ 819	+ 4.8%
2Q	18,847	21,440	+ 2,592	+ 13.8%
1H	36,080	39,492	+ 3,412	+ 9.5%

Trend of Production Costs (terrestrial)

(mm of yen)



Note*: Reference figures are provided for FY22/3, due to the change in reportable segments from FY23/3.

TV Broadcasting Business

(mm of yen)

	Net Sales				Operating Income			
	FY23/3	FY24/3	YoY	YoY(%)	FY23/3	FY24/3	YoY	YoY(%)
1Q	56,156	55,084	(1,071)	(1.9)%	4,251	2,166	(2,085)	(49.0)%
2Q	54,852	55,159	+ 306	+ 0.6%	665	(993)	(1,659)	(249.2)%
1H	111,008	110,243	(765)	(0.7)%	4,917	1,173	(3,744)	(76.1)%
3Q	62,192				3,742			
4Q	59,468				926			
2H	121,660				4,668			
Annual	232,669				9,586			

TV Broadcasting Business

(mm of yen)

	FY23/3 1H	FY24/3 1H	YoY	YoY(%)
Net Sales	111,008	110,243	(765)	(0.7)%
Time Sales	38,500	39,247	+ 747	+ 1.9%
Spot Sales	42,615	40,287	(2,327)	(5.5)%
Program Sales	6,528	6,587	+ 58	+ 0.9%
BS & CS	12,849	13,206	+ 357	+ 2.8%
Other	10,514	10,913	+ 398	+ 3.8%
Operating Income	4,917	1,173	(3,744)	(76.1)%

Internet Business

(mm of yen)

	Net Sales				Operating Income			
	FY23/3	FY24/3	YoY	YoY(%)	FY23/3	FY24/3	YoY	YoY(%)
1Q	5,761	6,105	+ 343	+ 6.0%	170	277	+ 106	+ 62.4%
2Q	6,056	7,160	+ 1,103	+ 18.2%	106	403	+ 296	+ 278.2%
1H	11,818	13,265	+ 1,447	+ 12.2%	277	680	+ 403	+ 145.3%
3Q	6,428				657			
4Q	7,207				468			
2H	13,636				1,125			
Annual	25,455				1,403			

Shopping Business

(mm of yen)

	Net Sales				Operating Income			
	FY23/3	FY24/3	YoY	YoY(%)	FY23/3	FY24/3	YoY	YoY(%)
1Q	4,370	4,342	(28)	(0.6)%	410	307	(103)	(25.2)%
2Q	4,691	4,760	+ 69	+ 1.5%	344	463	+ 118	+ 34.4%
1H	9,061	9,102	+ 41	+ 0.5%	755	770	+ 14	+ 2.0%
3Q	5,713				445			
4Q	4,715				△ 333			
2H	10,428				111			
Annual	19,490				867			

Other Businesses

(mm of yen)

	Net Sales				Operating Income			
		FY24/3	YoY	YoY(%)	FY23/3	FY24/3	YoY	YoY(%)
1Q	8,525	9,339	+ 813	+ 9.5%	533	1,019	+ 485	+ 91.0%
2Q	10,776	12,195	+ 1,419	+ 13.2%	853	750	(102)	(12.1)%
1H	19,302	21,534	+ 2,232	+ 11.6%	1,386	1,769	+ 382	+ 27.6%
3Q	10,357				1,029			
4Q	10,781				190			
2H	21,139				1,220			
Annual	40,442				2,607			

Other Businesses

<Results of Major Other Businesses>

(mm of yen)

	Sales				Balance			
		FY24/3 1H	YoY	YoY(%)	FY23/3 1H	FY24/3 1H	YoY	YoY(%)
Music Publication	4,706	5,827	+ 1,121	+ 23.8%	1,753	2,019	+ 266	+ 15.2%
Special Events	4,560	5,105	+ 544	+ 11.9%	562	606	+ 43	+ 7.7%
Equipment/ Lease	2,531	2,936	+ 404	+ 16.0%	1,282	1,580	+ 297	+ 23.2%
Motion Pictures	1,380	1,880	+ 499	+ 36.2%	391	751	+ 359	+ 92.0%
DVD	975	223	(752)	(77.1)%	186	28	(158)	(84.7)%

Note: Balance figures do not include indirect costs.

Capex and D&A

Capex

(bn of yen)

	FY23/3 1H	FY24/3 1H	YoY	YoY(%)	Outlook for FY24/3
Consolidated	11.42	2.95	(8.46)	(74.1)%	14.50
TV Asahi Corporation	11.10	2.13	(8.97)	(80.8)%	13.10

Depreciation & Amortization

(bn of yen)

	FY23/3 1H	FY24/3 1H	YoY	YoY(%)	Outlook for FY24/3
Consolidated	5.15	4.92	(0.22)	(4.3)%	10.10
TV Asahi Corporation	4.24	4.03	(0.21)	(5.1)%	8.20

FY24/3 Forecast

(mm of yen)

	FY23/3 Results	FY24/3 Forecast	YoY	YoY(%)
Net Sales	304,566	313,000	+ 8,433	+ 2.8%
TV Broadcasting	229,937	230,900	+ 962	+ 0.4%
Internet	23,165	27,100	+ 3,934	+ 17.0%
Shopping	19,450	21,100	+ 1,649	+ 8.5%
Other Businesses	32,013	33,900	+ 1,886	+ 5.9%
Operating Income	14,503	15,000	+ 496	+ 3.4%
TV Broadcasting	9,586	8,300	(1,286)	(13.4)%
Internet	1,403	1,800	+ 396	+ 28.3%
Shopping	867	2,200	+ 1,332	+ 153.7%
Other Businesses	2,607	2,700	+ 92	+ 3.6%
Adjustments	38	—	(38)	—
Ordinary Income	23,157	20,000	(3,157)	(13.6)%
Profit Attributable to Owners of the Parent	16,603	15,000	(1,603)	(9.7)%

Ad Revenue (Terrestrial)

Time	Spot	Total
(2.5)%	+ 2.9%	+ 0.3%

Production Cost (Terrestrial) (mm of yen)

FY24/3	YoY
78,500	+ 1.5%

Note: No changes have been made from that disclosed on August 4, 2023.

Dividend per Share

(yen)

	End of 2Q	End of FY		Annual Total	Payout Ratio
	Common Dividend	Common Dividend	Special / Commemorative Dividend		
FY20/3	20	20	-	40	16.1%
FY21/3	20	20	-	40	32.8%
FY22/3	20	20	10 (Special)	50	24.2%
FY23/3	20	20	10 (Special)	50	30.6%
FY24/3 (Outlook)	20	20	10 (Commemorative)	50	33.9%



Key Initiatives

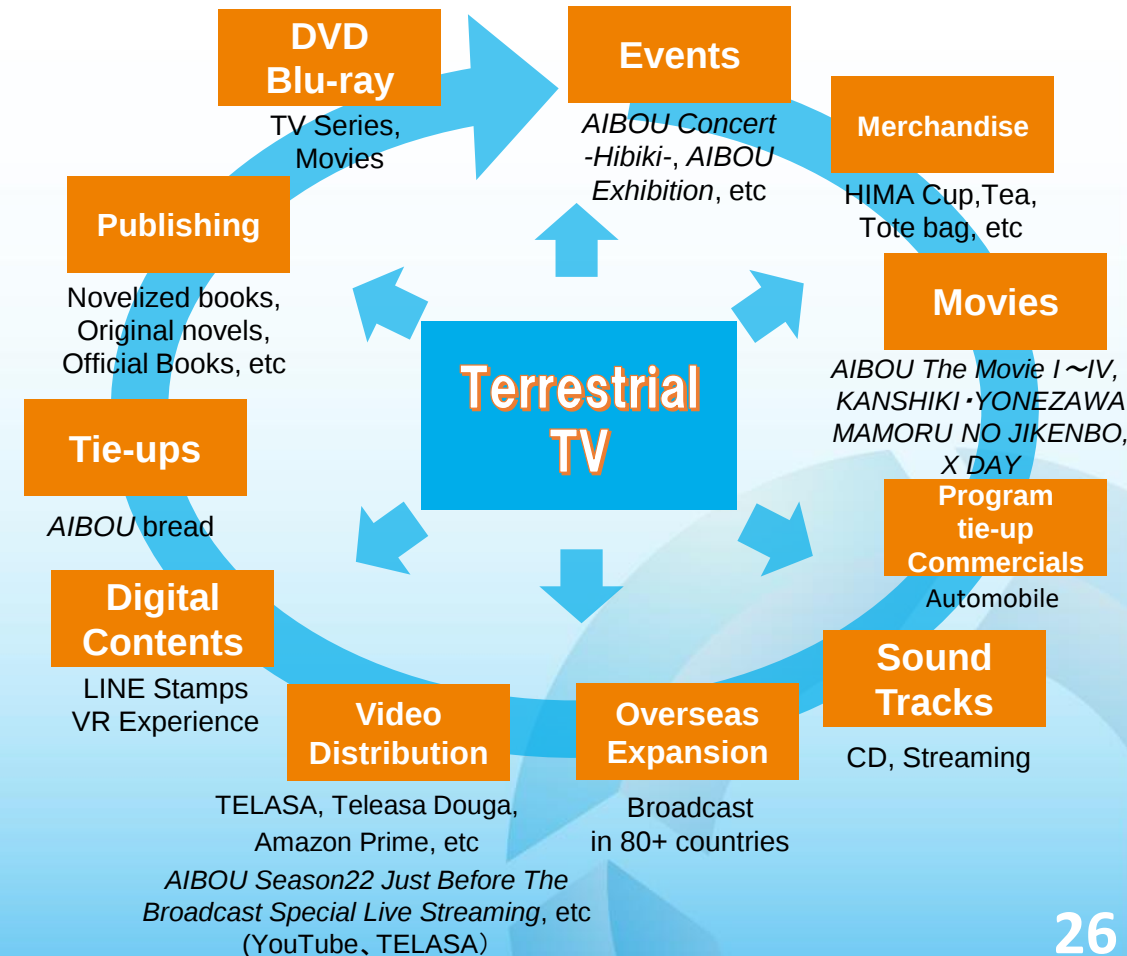
Original IP ①: AIBOU: Tokyo Detective Duo

October 2023
Start of *AIBOU* Season 22



- Started as a special original drama in 2000; first TV series was launched in 2002 (Produced by TV ASAHI and TOEI)
- Exceeded 400 episodes in January 2023
- Accelerating 360° content roll-out
- Contributing to viewer ratings and revenue increase for over 20 years

360° Roll-out



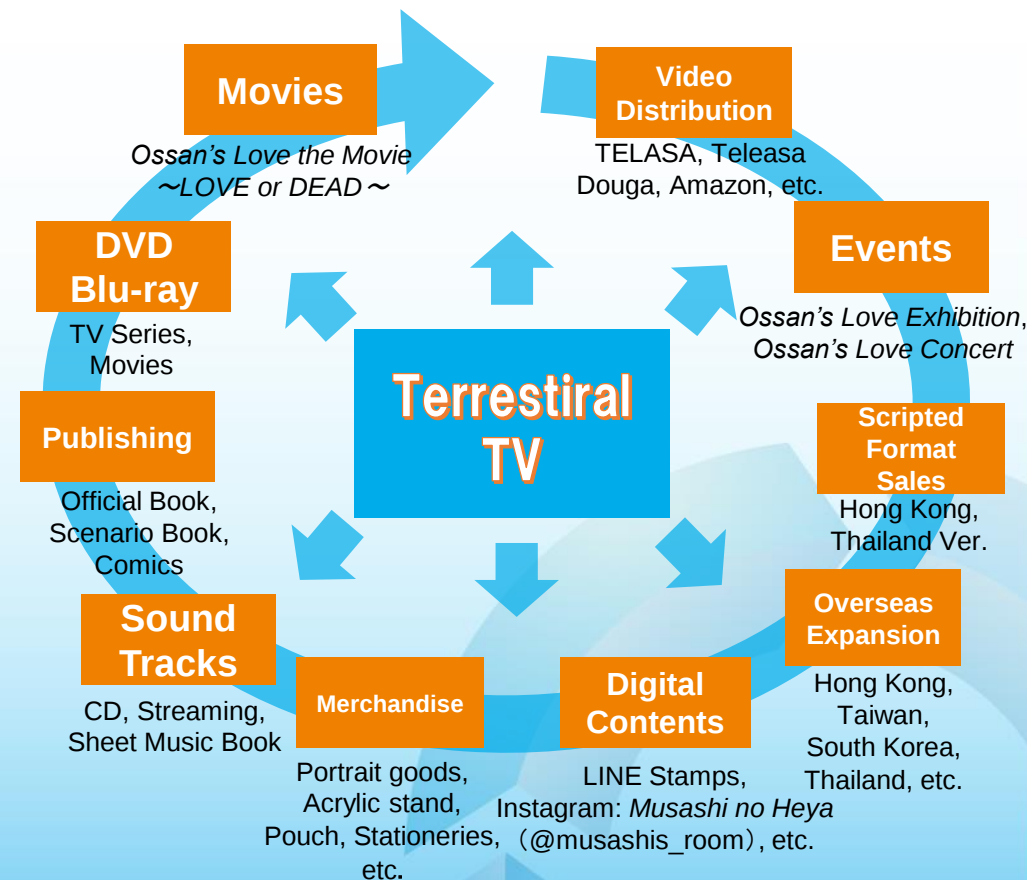
Original IP ②: *Ossan's Love*

January 2024
Ossan's Love Returns
Long-awaited Sequel



- First TV series was launched in 2018 after one-off original drama became popular in 2016
- Went viral by word of mouth and SNS and, was the No.1 X(Twitter) trending topic worldwide and became a social phenomenon
- Won multiple prizes including “Buzz-words-of-the-year 2018”, “Tokyo Drama Award 2018”

360° Roll-out



Exceeded 2MM Membership*

*as of Sept 2023

- tv asahi iD, the TV Asahi Group universal ID, provides various entertainment services to holders
- April 2021: Introduced various new features and enhancements
- June 2023: Started collaboration with shopping service, “Ropping”
Introduced “Teleasa Point” service which enables tv asahi iD holders to exchange earned points with goods, etc.
- Aiming to expand business by providing better services that build on data analysis of a wide range of customer demographics, usage trends and questionnaires
 - Deliver relevant information through "e-mails from TV Asahi"
 - In addition to TV Broadcasting, Video Streaming, Events and Shopping, integrate various new services into one ID
 - Create a loyalty system of repeat and sticky users (ex. exclusive videos, etc)

Major services



“ARTBAY TOKYO Art Festival 2023”

Prelude to the Construction of “Tokyo Dream Park”,
Planned and Operated a Large-Scale Art Event in Tokyo Waterfront City Area



【Period】 September 15~24, 2023
【Place】 Tokyo Waterfront City Area



TV Asahi
“Tokyo Dream Park”
planned construction site

【Various art programs related to TV Asahi】



Public Recording Event of
Jessica Art Club
broadcasted in “Barabara
Daisakusen”



Huge mural art piece of
Metaverse idol unit
“META_SHIP”



“CIRCULATION BALL”,
an experiential AR art piece
by ExMetaClub



TV Asahi's SDGs initiative
Recycled Art Workshop
by “art to ART Project”

Other Businesses: Line-up for FY24/3 2H ①

Music Publication



HIRAIIDAI TOUR 2023

(Oct 14 ~ Dec 23, 2023,
7 concerts / 11 venues)



Sonar Pocket 15th Anniversary Tour ~Bokura no Kiseki~

(Sep 15 ~ Dec 3, 2023,
8 concerts / 8 venues)



ATARSHII GAKKO! First Areana One Man 2023 "HAMIDASHITEIKU"

(Oct 29, 2023)

Special Events



TV Anime Series
The Dangers in My Heart
FAN FESTA 2023
~karte12.5 Bokura wa
Shibuya ni Atsumatta~
(Dec 10, 2023)

(Nov 22 and 26, 2023)

Motion Pictures



(Dec 22, 2023~)

Financial outlooks and other figures that are not historical facts are based on information available at the time of announcement. Please be informed that actual results may differ due to various factors in the business environment.

As such, actual results may differ from the forecasts given in this document and guarantees are not made to achieving the announced results.

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