

# FYE March 31, 2022 First Quarter Results

August 6, 2021

# Consolidated Results

| (mm of yen)                                 | FY21/3 1Q<br>(April-July 2020) | FY22/3 1Q<br>(April-July 2021) | YoY      | YoY(%)   |
|---------------------------------------------|--------------------------------|--------------------------------|----------|----------|
| <b>Net Sales</b>                            | 57,495                         | 71,676                         | + 14,181 | + 24.7%  |
| TV Broadcasting                             | 47,731                         | 58,031                         | + 10,299 | + 21.6%  |
| Music Publication                           | 1,480                          | 1,824                          | + 344    | + 23.2%  |
| Other Businesses                            | 11,104                         | 14,896                         | + 3,792  | + 34.2%  |
| Adjustments                                 | △ 2,821                        | △ 3,076                        | △ 255    | —        |
| <b>Operating Income</b>                     | 2,347                          | 7,212                          | + 4,865  | + 207.3% |
| TV Broadcasting                             | 1,944                          | 6,351                          | + 4,407  | + 226.7% |
| Music Publication                           | 121                            | 249                            | + 128    | + 105.6% |
| Other Businesses                            | 336                            | 668                            | + 332    | + 99.0%  |
| Adjustments                                 | △ 54                           | △ 57                           | △ 2      | —        |
| <b>Ordinary Income</b>                      | 3,685                          | 8,554                          | + 4,868  | + 132.1% |
| Profit attributable to owners of the parent | 2,330                          | 5,447                          | + 3,117  | + 133.8% |

Note: "FY22/3" refers to the fiscal year ending March 31, 2022 and all other fiscal years are referred to in the same manner.

# TV Asahi Corporation Results

| (mm of yen)      | FY21/3 1Q<br>(April-June 2020) | FY22/3 1Q<br>(April-June 2021) | YoY     |         |
|------------------|--------------------------------|--------------------------------|---------|---------|
|                  |                                |                                | YoY     | YoY(%)  |
| Net Sales        | 43,969                         | 54,559                         | +10,590 | + 24.1% |
| Operating Income | 1,097                          | 5,130                          | + 4,032 | +367.4% |
| Ordinary Income  | 3,478                          | 7,544                          | + 4,066 | +116.9% |
| Net Income       | 2,849                          | 5,438                          | + 2,588 | + 90.9% |

# BS & CS Results

## Asahi Satellite Broadcasting, Ltd.

| (mm of yen)      | FY21/3 1Q<br>(April-June 2020) | FY22/3 1Q<br>(April-June 2021) | YoY   | YoY(%)  |
|------------------|--------------------------------|--------------------------------|-------|---------|
| Net Sales        | 3,346                          | 3,718                          | + 372 | + 11.1% |
| Operating Income | 612                            | 593                            | △ 19  | △ 3.1%  |
| Ordinary Income  | 615                            | 593                            | △ 21  | △ 3.5%  |
| Net Income       | 393                            | 400                            | + 6   | + 1.7%  |

## CS One Ten, Ltd.

| (mm of yen)      | FY21/3 1Q<br>(April-June 2020) | FY22/3 1Q<br>(April-June 2021) | YoY | YoY(%) |
|------------------|--------------------------------|--------------------------------|-----|--------|
| Net Sales        | 1,647                          | 1,642                          | △ 4 | △ 0.3% |
| Operating Income | 66                             | 65                             | △ 1 | △ 2.3% |
| Ordinary Income  | 67                             | 65                             | △ 1 | △ 2.2% |
| Net Income       | 43                             | 42                             | △ 0 | △ 2.2% |

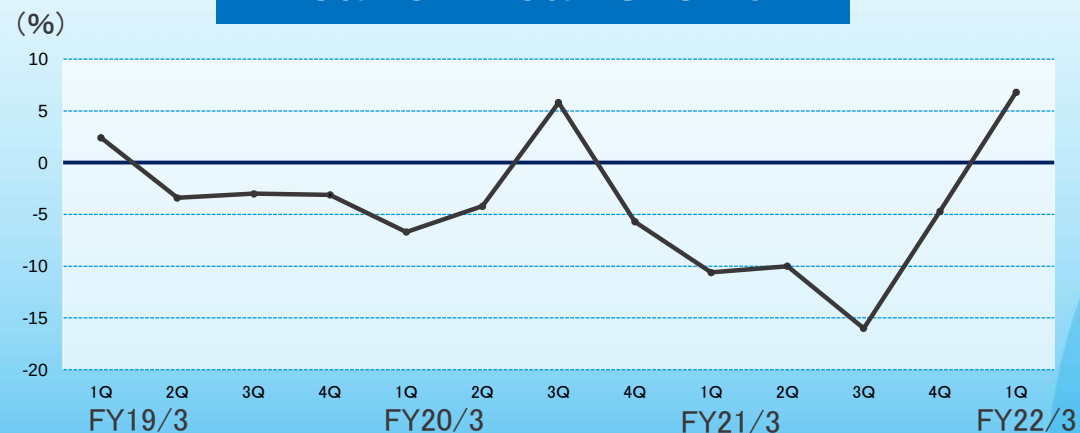
# TV Broadcasting Business

| (mm of yen)             | FY21/3 1Q<br>(April-June 2020) | FY22/3 1Q<br>(April-June 2021) | YoY      | YoY(%)   |
|-------------------------|--------------------------------|--------------------------------|----------|----------|
| <b>Net Sales</b>        | <b>47,731</b>                  | <b>58,031</b>                  | + 10,299 | + 21.6%  |
| Time Sales              | 18,567                         | 19,825                         | + 1,258  | + 6.8%   |
| Spot Sales              | 15,206                         | 23,710                         | + 8,503  | + 55.9%  |
| Program Sales           | 3,522                          | 3,111                          | △ 410    | △ 11.7%  |
| BS & CS                 | 5,985                          | 6,277                          | + 292    | + 4.9%   |
| Other                   | 4,449                          | 5,105                          | + 656    | + 14.7%  |
| <b>Operating Income</b> | <b>1,944</b>                   | <b>6,351</b>                   | + 4,407  | + 226.7% |

# Time Sales Revenue (Terrestrial)

| (mm of yen) | FY21/3 | FY22/3 | YoY     | YoY(%) |
|-------------|--------|--------|---------|--------|
| 1Q          | 18,567 | 19,825 | + 1,258 | + 6.8% |
| 2Q          | 18,705 |        |         |        |
| 1H          | 37,272 |        |         |        |
| 3Q          | 19,116 |        |         |        |
| 4Q          | 18,817 |        |         |        |
| 2H          | 37,934 |        |         |        |
| Annual      | 75,206 |        |         |        |

## Year on Year Growth



# Spot Sales Revenue (Terrestrial)

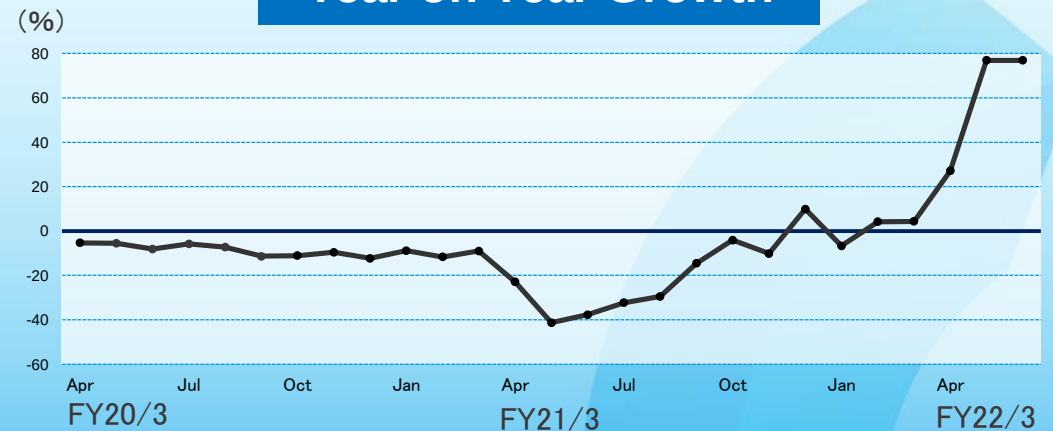
| (mm of yen) | FY21/3 | FY22/3 | YoY     | YoY(%)  |
|-------------|--------|--------|---------|---------|
| 1Q          | 15,206 | 23,710 | + 8,503 | + 55.9% |
| 2Q          | 15,289 |        |         |         |
| 1H          | 30,496 |        |         |         |
| 3Q          | 24,525 |        |         |         |
| 4Q          | 24,401 |        |         |         |
| 2H          | 48,926 |        |         |         |
| Annual      | 79,423 |        |         |         |

## Share in the Tokyo Spot Sales Market

1Q : 22.1% (YoY -%)

Note: Share figures are estimated figures.

## Year on Year Growth





# Spot Sales Industry Information (Terrestrial)

|                                        | FY22/3 1Q (April-June 2021) |        | FY21/3 1Q (April-June 2020) |        |
|----------------------------------------|-----------------------------|--------|-----------------------------|--------|
|                                        | YoY                         | Share  | YoY                         | Share  |
| Energy & Industrial Machines           | 441.6%                      | 0.6%   | 18.2%                       | 0.2%   |
| Foods                                  | 124.4%                      | 11.6%  | 75.4%                       | 14.5%  |
| Beverages & Liquors                    | 153.7%                      | 12.8%  | 81.6%                       | 13.0%  |
| Pharmaceuticals & Medical Supplies     | 118.6%                      | 7.1%   | 84.0%                       | 9.4%   |
| Cosmetics & Toiletries                 | 127.1%                      | 6.7%   | 82.0%                       | 8.2%   |
| Fashion & Accessories                  | 147.0%                      | 2.0%   | 54.1%                       | 2.1%   |
| Business Machines & Office Supplies    | 353.6%                      | 1.7%   | 36.8%                       | 0.8%   |
| Consumer Electronics                   | 175.2%                      | 2.9%   | 54.5%                       | 2.5%   |
| Automobiles                            | 137.6%                      | 3.7%   | 48.2%                       | 4.2%   |
| Homeware                               | 155.4%                      | 2.6%   | 67.3%                       | 2.6%   |
| Game, Software & Sporting Goods        | 218.5%                      | 4.3%   | 61.3%                       | 3.1%   |
| Housing & Housing Materials            | 178.9%                      | 2.3%   | 44.1%                       | 2.0%   |
| Publishing                             | 213.3%                      | 1.7%   | 68.3%                       | 1.2%   |
| Telecommunications, Media & Internet   | 184.9%                      | 12.8%  | 64.5%                       | 10.8%  |
| Retail                                 | 206.2%                      | 3.9%   | 48.6%                       | 2.9%   |
| Finance & Insurance                    | 134.7%                      | 4.4%   | 45.4%                       | 5.1%   |
| Transportation, Movies & Leisure       | 140.0%                      | 3.3%   | 34.6%                       | 3.7%   |
| Food-services & Various Services       | 213.7%                      | 11.1%  | 90.9%                       | 8.1%   |
| Government & Public Institutions       | 102.9%                      | 2.5%   | 216.1%                      | 3.8%   |
| Education, Medical-services & Religion | 200.7%                      | 2.0%   | 56.1%                       | 1.6%   |
| Others                                 | 8.0%                        | 0.0%   | 156.9%                      | 0.2%   |
| Total                                  | 155.9%                      | 100.0% | 66.5%                       | 100.0% |



# Production Costs (Terrestrial)

| (mm of yen) | FY21/3 | FY22/3 | YoY     | YoY(%) |
|-------------|--------|--------|---------|--------|
| 1Q          | 14,978 | 16,288 | + 1,309 | + 8.7% |
| 2Q          | 17,349 |        |         |        |
| 1H          | 32,328 |        |         |        |
| 3Q          | 17,622 |        |         |        |
| 4Q          | 17,019 |        |         |        |
| 2H          | 34,642 |        |         |        |
| Annual      | 66,970 |        |         |        |

# Terrestrial Viewer Ratings

## (Spring Programming Season)

(March 29 – June 27, 2021)

### 【Individual (ALL)】

|                                       | TV Asahi               | NTV                    | TBS                    | CX                     | TX                     | PUT                   |
|---------------------------------------|------------------------|------------------------|------------------------|------------------------|------------------------|-----------------------|
| <b>All Day</b><br>(6:00 - 24:00)      | ② <b>3.8</b><br>(-0.8) | ① <b>4.0</b><br>(-1.1) | ③ <b>2.9</b><br>(-0.8) | ④ <b>2.8</b><br>(-0.4) | ⑤ <b>1.4</b><br>(-0.2) | <b>21.6</b><br>(-3.3) |
| <b>Golden Time</b><br>(19:00 - 22:00) | ② <b>5.8</b><br>(-0.7) | ① <b>6.3</b><br>(-1.7) | ③ <b>4.5</b><br>(-1.1) | ④ <b>4.4</b><br>(-0.6) | ⑤ <b>3.5</b><br>(-0.6) | <b>35.7</b><br>(-5.0) |
| <b>Prime Time</b><br>(19:00 - 23:00)  | ② <b>5.8</b><br>(-1.0) | ① <b>6.0</b><br>(-1.5) | ③ <b>4.5</b><br>(-1.0) | ④ <b>4.2</b><br>(-0.6) | ⑤ <b>3.1</b><br>(-0.5) | <b>33.5</b><br>(-4.9) |
| <b>Prime2</b><br>(23:00 - 25:00)      | ② <b>2.2</b><br>(-0.6) | ① <b>3.1</b><br>(-0.8) | ③ <b>2.0</b><br>(-0.1) | ④ <b>1.8</b><br>(-0.2) | ⑤ <b>0.9</b><br>(-0.4) | <b>13.0</b><br>(-2.2) |

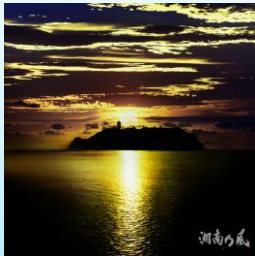
### 【Household】

|                                       | TV Asahi                | NTV                     | TBS                    | CX                     | TX                     | HUT                   |
|---------------------------------------|-------------------------|-------------------------|------------------------|------------------------|------------------------|-----------------------|
| <b>All Day</b><br>(6:00 - 24:00)      | ② <b>7.3</b><br>(-1.5)  | ① <b>7.4</b><br>(-1.8)  | ③ <b>5.6</b><br>(-1.4) | ④ <b>5.3</b><br>(-0.8) | ⑤ <b>2.7</b><br>(-0.4) | <b>39.2</b><br>(-5.3) |
| <b>Golden Time</b><br>(19:00 - 22:00) | ② <b>10.3</b><br>(-1.2) | ① <b>10.5</b><br>(-2.2) | ③ <b>7.6</b><br>(-1.7) | ④ <b>7.2</b><br>(-1.1) | ⑤ <b>6.3</b><br>(-0.8) | <b>58.0</b><br>(-6.4) |
| <b>Prime Time</b><br>(19:00 - 23:00)  | ① <b>10.5</b><br>(-1.8) | ② <b>10.1</b><br>(-2.1) | ③ <b>7.7</b><br>(-1.6) | ④ <b>7.2</b><br>(-1.0) | ⑤ <b>5.6</b><br>(-0.8) | <b>55.2</b><br>(-6.4) |
| <b>Prime2</b><br>(23:00 - 25:00)      | ② <b>4.3</b><br>(-1.4)  | ① <b>6.1</b><br>(-1.4)  | ③ <b>4.0</b><br>(-0.2) | ④ <b>3.4</b><br>(-0.5) | ⑤ <b>1.9</b><br>(-0.7) | <b>25.0</b><br>(-3.7) |

Note: Numbers in circle refer to ranking among commercial stations. Numbers in parentheses indicate YoY. (Source: Video Research)

# Music Publication Business

| (mm of yen)      | FY21/3 1Q<br>(April-June 2020) | FY22/3 1Q<br>(April-June 2021) | YoY   | YoY(%)  |
|------------------|--------------------------------|--------------------------------|-------|---------|
| Net Sales        | 1,480                          | 1,824                          | + 344 | + 23.2% |
| Operating Income | 121                            | 249                            | + 128 | +105.6% |



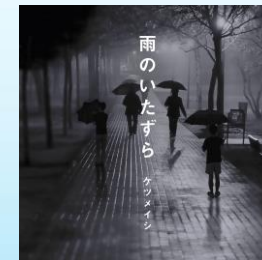
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Hiwa mata noboru



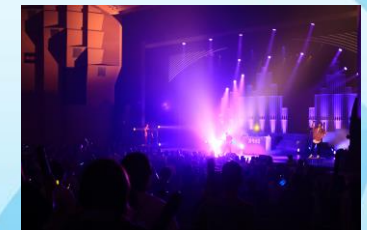
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(SHONAN NO KAZE)  
Mirai eno katachi



<HIRAIDAI>  
Buddy



<KETSUMEISHI>  
Ame no Itazura



<Sonar Pocket>  
Japan tour

# Other Businesses

| (mm of yen)      | FY21/3 1Q<br>(April-June 2020) | FY22/3 1Q<br>(April-June 2021) | YoY     | YoY(%)  |
|------------------|--------------------------------|--------------------------------|---------|---------|
| Net Sales        | 11,104                         | 14,896                         | + 3,792 | + 34.2% |
| Operating Income | 336                            | 668                            | + 332   | + 99.0% |

## Sales of Major Other Businesses

(mm of yen)

|                  | FY21/3 1Q | FY22/3 1Q | YoY     | YoY(%)   |
|------------------|-----------|-----------|---------|----------|
| Internet Related | 4,548     | 5,253     | + 704   | + 15.5%  |
| Shopping         | 2,649     | 4,492     | + 1,842 | + 69.5%  |
| Equipment/Lease  | 1,026     | 1,119     | + 92    | + 9.0%   |
| Motion Pictures  | 263       | 520       | + 257   | + 97.9%  |
| DVD              | 238       | 242       | + 4     | + 1.7%   |
| Special Events   | 127       | 755       | + 627   | + 490.8% |

# Future Topics for Other Businesses

|                        |                                                                                                                                                                                                                                                                 |
|------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Special Events</b>  | <p>[EVENT] NAKED URANAI (Jul 17 – Aug 27 @ Shibuya )</p> <p>[MUSIC] SAMASUTE LIVE THE FUTURE (Jul 18 – Aug 28 @ Roppongi)</p> <p>[MUSIC] FUJI ROCK FESTIVAL '21 (Aug 20 – 22 @ Naeba)</p> <p>[MUSIC] TV ASAHI DREAM FESTIVAL 2021 (Sep 23,25,26 @ Makuhari)</p> |
| <b>DVD Releases</b>    | <ul style="list-style-type: none"> <li>■ If I'd Kissed Her (Sep 24)</li> <li>■ AIBOU: Tokyo Detective Duo season19 (Oct 13)</li> <li>■ KAKENAI!? - Kyakuhonka Yoshimaru Keisuke no Sujigakinonai Seikatsu- (Oct 20)</li> </ul>                                  |
| <b>Motion Pictures</b> | <ul style="list-style-type: none"> <li>■ Crayon Shin-chan The Movie (Jul 30)</li> <li>■ God of Cinema (Aug 6)</li> <li>■ The Woman of S.R.I -The Movie- (Sep 3)</li> <li>■ First Gentleman (Sep 23)</li> </ul>                                                  |

# Capex and Depreciation

## Capex

(bn of yen)

|                         | FY21/3 1Q<br>(April-June 2020) | FY22/3 1Q<br>(April-June 2021) | YoY   | YoY(%)  | Outlook for<br>FY22/3 |
|-------------------------|--------------------------------|--------------------------------|-------|---------|-----------------------|
| Consolidated            | 1.25                           | 0.66                           | △0.58 | △ 47.1% | 7.60                  |
| TV Asahi<br>Corporation | 0.89                           | 0.57                           | △0.32 | △ 35.8% | 6.90                  |

## Depreciation

(bn of yen)

|                         | FY21/3 1Q<br>(April-June 2020) | FY22/3 1Q<br>(April-June 2021) | YoY   | YoY(%) | Outlook for<br>FY22/3 |
|-------------------------|--------------------------------|--------------------------------|-------|--------|-----------------------|
| Consolidated            | 2.66                           | 2.61                           | △0.05 | △ 2.0% | 10.50                 |
| TV Asahi<br>Corporation | 2.21                           | 2.15                           | △0.05 | △ 2.6% | 8.70                  |



# FY22/3 Forecast

(mm of yen)

|                                             | Previous<br>(May 11, 2021) | Revised<br>(Aug 6, 2021) | Difference | Difference(%) |
|---------------------------------------------|----------------------------|--------------------------|------------|---------------|
| <b>Net Sales</b>                            | 292,000                    | 295,000                  | + 3,000    | + 1.0%        |
| TV Broadcasting                             | 232,600                    | 235,600                  | + 3,000    | + 1.3%        |
| Music Publication                           | 6,200                      | 6,200                    | —          | —             |
| Other Businesses                            | 53,200                     | 53,200                   | —          | —             |
| <b>Operating Income</b>                     | 10,500                     | 13,000                   | + 2,500    | + 23.8%       |
| TV Broadcasting                             | 7,700                      | 10,200                   | +2,500     | + 32.5%       |
| Music Publication                           | 500                        | 500                      | —          | —             |
| Other Businesses                            | 2,300                      | 2,300                    | —          | —             |
| Adjustments                                 | —                          | —                        | —          | —             |
| <b>Ordinary Income</b>                      | 14,000                     | 16,000                   | + 2,000    | + 14.3%       |
| Profit attributable to owners of the parent | 13,000                     | 14,000                   | + 1,000    | + 7.7%        |

## Ad Revenue (Terrestrial)

| Time         | Spot          | Total         |
|--------------|---------------|---------------|
| +9.7%⇒+11.9% | +12.7%⇒+15.7% | +11.2%⇒+13.8% |

# Dividend per Share

| (yen)                      | End of 2Q       | End of FY       |                                  | Annual Total | Payout Ratio |
|----------------------------|-----------------|-----------------|----------------------------------|--------------|--------------|
|                            | Common Dividend | Common Dividend | Special / Commemorative Dividend |              |              |
| <b>FY18/3</b>              | <b>20</b>       | <b>20</b>       | <b>10</b><br>(Special)           | <b>50</b>    | <b>33.8%</b> |
| <b>FY19/3</b>              | <b>20</b>       | <b>20</b>       | <b>10</b><br>(Commemorative)     | <b>50</b>    | <b>41.6%</b> |
| <b>FY20/3</b>              | <b>20</b>       | <b>20</b>       | -                                | <b>40</b>    | <b>16.1%</b> |
| <b>FY21/3</b>              | <b>20</b>       | <b>20</b>       | -                                | <b>40</b>    | <b>32.8%</b> |
| <b>FY22/3</b><br>(Outlook) | <b>20</b>       | <b>20</b>       | -                                | <b>40</b>    | <b>29.0%</b> |

Financial outlooks and other figures that are not historical facts are based on information available at the time of announcement. Please be informed that actual results may differ due to various factors in the business environment.

As such, actual results may differ from the forecasts given in this document and guarantees are not made to achieving the announced results.

For further information regarding this document, please contact:

Investor Relations, Corporate Strategy Department

TV Asahi Holdings Corporation

Tel: +81-3-6406-1115

<https://www.tv-asahi.co.jp/e/IR/>

