

# DATA BOOKLET

**For the Fiscal Year Ended March 31, 2024**

**May 15, 2024**

 **tv asahi holdings corporation** 

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Note: Financial data included in this document were extracted from the kessan tanshin released in Japanese. If there are any discrepancies between them, the original Japanese kessan tanshin prevails.

Note: All figures have been rounded down to the nearest million yen.

## Outlook for FYE March 31, 2025

### ■ Consolidated

|                                             | FYE March 31, 2025 |                         |
|---------------------------------------------|--------------------|-------------------------|
|                                             | <i>mm of yen</i>   | <i>y-o-y growth (%)</i> |
| Net sales                                   | 309,000            | 0.4                     |
| TV broadcasting                             | 223,800            | (1.2)                   |
| Internet                                    | 27,200             | 3.6                     |
| Shopping                                    | 20,400             | 2.0                     |
| Other businesses                            | 37,600             | 7.0                     |
| Operating income                            | 13,000             | 5.4                     |
| TV broadcasting                             | 5,000              | (16.3)                  |
| Internet                                    | 2,500              | 10.0                    |
| Shopping                                    | 1,900              | 32.5                    |
| Other businesses                            | 3,600              | 29.9                    |
| Adjustments                                 | —                  | —                       |
| Ordinary income                             | 20,000             | 0.4                     |
| Profit attributable to owners of the parent | 18,000             | 5.0                     |

### ■ Outlook for Annual Capital Expenditure

Consolidated 35.40 bn yen

### ■ Outlook for Annual Depreciation and Amortization

Consolidated 9.70 bn yen

## Time and Spot Revenues

### ■ Time Revenue on a Quarterly Year-on-Year Basis

|               | FYE March 31, |        |        |       |
|---------------|---------------|--------|--------|-------|
|               | 2024          | 2023   | 2022   | 2021  |
| April ~ June  | 97.8%         | 95.5%  | 106.8% | 89.4% |
| July ~ Sept.  | 106.0%        | 83.9%  | 124.7% | 90.0% |
| April ~ Sept. | 101.9%        | 89.2%  | 115.8% | 89.7% |
| Oct. ~ Dec.   | 89.2%         | 101.8% | 117.4% | 84.0% |
| Jan. ~ March  | 94.6%         | 101.1% | 106.3% | 95.3% |
| Oct. ~ March  | 91.7%         | 101.5% | 111.9% | 89.2% |
| Year end      | 96.5%         | 95.3%  | 113.8% | 89.5% |

### ■ Spot Revenue on a Monthly Year-on-Year Basis

|               | FYE March 31, |        |        |        |
|---------------|---------------|--------|--------|--------|
|               | 2024          | 2023   | 2022   | 2021   |
| April         | 96.3%         | 100.3% | 127.1% | 77.1%  |
| May           | 98.0%         | 97.7%  | 176.9% | 58.7%  |
| June          | 96.8%         | 88.4%  | 176.9% | 62.3%  |
| July          | 90.2%         | 109.9% | 127.6% | 67.7%  |
| August        | 94.7%         | 112.1% | 122.8% | 70.5%  |
| September     | 90.6%         | 92.6%  | 126.1% | 85.4%  |
| April ~ Sept. | 94.5%         | 99.3%  | 140.7% | 70.2%  |
| October       | 102.4%        | 96.3%  | 107.9% | 95.9%  |
| November      | 100.4%        | 89.2%  | 111.4% | 89.8%  |
| December      | 100.0%        | 91.0%  | 100.0% | 109.9% |
| January       | 94.7%         | 99.9%  | 107.6% | 93.3%  |
| February      | 98.2%         | 105.1% | 95.5%  | 104.2% |
| March         | 103.9%        | 89.4%  | 100.1% | 104.3% |
| Oct. ~ March  | 100.1%        | 94.4%  | 103.5% | 99.7%  |
| Year end      | 97.5%         | 96.7%  | 117.8% | 85.9%  |

## ■Spot Industry Segments

|                                        | FYE March 31, 2024 |              | FYE March 31, 2023 |              | FYE March 31, 2022 |              |
|----------------------------------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|
|                                        | <i>y-o-y</i>       | <i>share</i> | <i>y-o-y</i>       | <i>share</i> | <i>y-o-y</i>       | <i>share</i> |
| Energy & Industrial Machines           | 106.3%             | 1.4%         | 164.6%             | 1.3%         | 143.3%             | 0.7%         |
| Foods                                  | 110.5%             | 11.8%        | 102.4%             | 10.4%        | 102.6%             | 9.8%         |
| Beverages & Liquors                    | 114.8%             | 10.5%        | 86.7%              | 8.9%         | 133.3%             | 9.9%         |
| Pharmaceuticals & Medical Supplies     | 100.0%             | 7.7%         | 108.0%             | 7.5%         | 100.7%             | 6.7%         |
| Cosmetics & Toiletries                 | 103.4%             | 4.3%         | 68.1%              | 4.0%         | 112.0%             | 5.7%         |
| Fashion & Accessories                  | 117.7%             | 2.2%         | 102.6%             | 1.8%         | 109.3%             | 1.7%         |
| Business Machines & Office Supplies    | 155.3%             | 1.5%         | 84.9%              | 0.9%         | 175.0%             | 1.1%         |
| Consumer Electronics                   | 74.5%              | 1.7%         | 98.6%              | 2.3%         | 90.6%              | 2.2%         |
| Automobiles                            | 87.1%              | 4.4%         | 91.1%              | 4.9%         | 78.7%              | 5.2%         |
| Homeware                               | 99.5%              | 2.0%         | 95.4%              | 2.0%         | 90.0%              | 2.0%         |
| Game, Software & Sporting Goods        | 98.7%              | 3.4%         | 89.7%              | 3.3%         | 102.0%             | 3.6%         |
| Housing & Housing Materials            | 86.3%              | 4.2%         | 108.8%             | 4.8%         | 131.6%             | 4.2%         |
| Publishing                             | 60.0%              | 1.3%         | 90.5%              | 2.1%         | 131.0%             | 2.3%         |
| Telecommunications, Media & Internet   | 80.3%              | 10.3%        | 81.6%              | 12.5%        | 127.2%             | 14.8%        |
| Retail                                 | 96.8%              | 3.4%         | 86.4%              | 3.4%         | 129.3%             | 3.8%         |
| Finance & Insurance                    | 97.7%              | 7.0%         | 108.2%             | 7.0%         | 125.5%             | 6.2%         |
| Transportation, Movies & Leisure       | 119.0%             | 6.3%         | 130.8%             | 5.1%         | 138.8%             | 3.8%         |
| Food-services & Various Services       | 96.5%              | 12.9%        | 106.4%             | 13.0%        | 165.5%             | 11.8%        |
| Government & Public Institutions       | 52.4%              | 1.1%         | 90.5%              | 2.0%         | 113.1%             | 2.1%         |
| Education, Medical-services & Religion | 94.7%              | 2.4%         | 116.7%             | 2.5%         | 96.1%              | 2.1%         |
| Others                                 | 128.8%             | 0.4%         | 195.1%             | 0.3%         | 71.5%              | 0.1%         |
| Total                                  | 97.5%              | 100.0%       | 96.7%              | 100.0%       | 117.8%             | 100.0%       |

## Consolidated Balance Sheets

(mm of yen)

|                                           | At March 31,   |                |                |                |                |                |
|-------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                                           | 2024           | 2023           | 2022           | 2021           | 2020           | 2019           |
| <b>ASSETS</b>                             |                |                |                |                |                |                |
| <b>I Current assets</b>                   |                |                |                |                |                |                |
| Cash and deposits                         | 47,126         | 60,475         | 67,666         | 36,400         | 39,534         | 29,908         |
| Trade notes and accounts receivable       | 84,029         | 81,796         | 79,105         | 74,757         | 74,417         | 78,534         |
| Marketable securities                     | 23,898         | 16,008         | 12,399         | 19,099         | 17,405         | 44,400         |
| Inventories                               | 10,227         | 11,146         | 9,471          | 12,211         | 11,791         | 10,571         |
| Other current assets                      | 10,094         | 12,444         | 9,959          | 9,149          | 12,455         | 12,422         |
| Less allowance for doubtful accounts      | (76)           | (74)           | (76)           | (77)           | (71)           | (73)           |
| <b>Total current assets</b>               | <b>175,300</b> | <b>181,797</b> | <b>178,525</b> | <b>151,540</b> | <b>155,532</b> | <b>175,762</b> |
| <b>II Fixed assets</b>                    |                |                |                |                |                |                |
| <b>1. Tangible assets</b>                 |                |                |                |                |                |                |
| Buildings and structures, net             | 28,435         | 27,891         | 28,490         | 29,133         | 29,825         | 28,957         |
| Machinery and vehicles, net               | 9,858          | 12,186         | 14,608         | 16,378         | 18,394         | 16,897         |
| Land                                      | 64,664         | 64,670         | 53,630         | 51,266         | 46,438         | 43,700         |
| Construction in progress                  | 11,221         | 1,318          | —              | —              | —              | —              |
| Leased assets, net                        | —              | —              | —              | 4,800          | 5,194          | 5,337          |
| Other tangible assets, net                | 5,461          | 5,641          | 8,648          | 6,003          | 7,368          | 5,748          |
| <b>Total tangible assets</b>              | <b>119,641</b> | <b>111,708</b> | <b>105,378</b> | <b>107,582</b> | <b>107,221</b> | <b>100,642</b> |
| <b>2. Intangible assets</b>               |                |                |                |                |                |                |
| Other intangible assets                   | 4,863          | 4,892          | 8,748          | 9,117          | 6,651          | 6,373          |
| <b>Total intangible assets</b>            | <b>4,863</b>   | <b>4,892</b>   | <b>8,748</b>   | <b>9,117</b>   | <b>6,651</b>   | <b>6,373</b>   |
| <b>3. Investments and other assets</b>    |                |                |                |                |                |                |
| Investment securities                     | 202,158        | 176,092        | 184,566        | 183,834        | 155,951        | 148,176        |
| Net defined benefit assets                | 1,299          | —              | —              | —              | —              | —              |
| Deferred tax assets                       | 11,286         | 14,618         | 15,335         | 15,207         | 15,098         | 13,892         |
| Other investments and other assets        | 6,427          | 6,579          | 6,842          | 7,316          | 7,349          | 7,330          |
| Less allowance for doubtful accounts      | (545)          | (564)          | (587)          | (859)          | (256)          | (178)          |
| <b>Total investments and other assets</b> | <b>220,626</b> | <b>196,725</b> | <b>206,156</b> | <b>205,498</b> | <b>178,144</b> | <b>169,220</b> |
| <b>Total fixed assets</b>                 | <b>345,131</b> | <b>313,326</b> | <b>320,283</b> | <b>322,199</b> | <b>292,016</b> | <b>276,237</b> |
| <b>Total assets</b>                       | <b>520,432</b> | <b>495,123</b> | <b>498,808</b> | <b>473,739</b> | <b>447,549</b> | <b>452,000</b> |

(mm of yen)

|                                                       | At March 31, |          |          |          |         |         |
|-------------------------------------------------------|--------------|----------|----------|----------|---------|---------|
|                                                       | 2024         | 2023     | 2022     | 2021     | 2020    | 2019    |
| <b>LIABILITIES</b>                                    |              |          |          |          |         |         |
| <b>I Current liabilities</b>                          |              |          |          |          |         |         |
| Trade notes and accounts payable                      | 8,537        | 11,749   | 7,254    | 6,105    | 8,934   | 9,149   |
| Other payables                                        | 17,269       | 16,691   | 17,730   | 16,191   | 19,358  | 21,268  |
| Accrued expenses                                      | 32,824       | 31,232   | 30,336   | 27,246   | 26,594  | 25,409  |
| Accrued income taxes                                  | —            | —        | 5,686    | 3,644    | —       | —       |
| Other current liabilities                             | 9,576        | 9,308    | 8,498    | 7,175    | 8,740   | 6,510   |
| Total current liabilities                             | 68,208       | 68,982   | 69,505   | 60,362   | 63,627  | 62,337  |
| <b>II Non-current liabilities</b>                     |              |          |          |          |         |         |
| Deferred tax liabilities                              | 16,334       | 12,621   | 16,993   | 17,704   | 10,521  | 16,274  |
| Net defined benefit liabilities                       | 10,374       | 16,965   | 16,807   | 17,278   | 19,120  | 17,596  |
| Other non-current liabilities                         | 1,937        | 1,790    | 2,286    | 2,287    | 1,761   | 2,035   |
| Total non-current liabilities                         | 28,646       | 31,377   | 36,087   | 37,271   | 31,403  | 35,905  |
| Total liabilities                                     | 96,855       | 100,359  | 105,593  | 97,634   | 95,030  | 98,243  |
| <b>NET ASSETS</b>                                     |              |          |          |          |         |         |
| <b>I Stockholders' equity</b>                         |              |          |          |          |         |         |
| Common stock                                          | 36,699       | 36,687   | 36,677   | 36,665   | 36,654  | 36,642  |
| Additional paid-in capital                            | 70,494       | 70,482   | 70,472   | 70,438   | 70,427  | 70,226  |
| Retained earnings                                     | 284,581      | 272,756  | 261,466  | 244,232  | 235,961 | 212,447 |
| Treasury stock                                        | (13,598)     | (13,624) | (13,637) | (13,837) | (9,343) | (2,854) |
| Total stockholders' equity                            | 378,175      | 366,302  | 354,978  | 337,499  | 333,699 | 316,462 |
| <b>II Accumulated other comprehensive income</b>      |              |          |          |          |         |         |
| Valuation difference on available-for-sale securities | 40,025       | 29,810   | 40,072   | 41,213   | 23,240  | 37,484  |
| Deferred gain (loss) on hedges                        | 0            | (0)      | 23       | 12       | (88)    | 580     |
| Foreign currency translation adjustments              | 1,703        | 930      | 340      | (75)     | (124)   | (57)    |
| Remeasurements of defined benefit plans               | 1,846        | (3,814)  | (3,496)  | (3,686)  | (5,264) | (4,640) |
| Total accumulated other comprehensive income          | 43,576       | 26,925   | 36,939   | 37,464   | 17,763  | 33,367  |
| <b>III Non-controlling interests</b>                  |              |          |          |          |         |         |
| Total net assets                                      | 423,577      | 394,763  | 393,215  | 376,105  | 352,518 | 353,757 |
| Total liabilities and net assets                      | 520,432      | 495,123  | 498,808  | 473,739  | 447,549 | 452,000 |

# Consolidated Statements of Income



(mm of yen)

|     |                                                               | Fiscal Year Ended March 31, |         |         |         |         |         |
|-----|---------------------------------------------------------------|-----------------------------|---------|---------|---------|---------|---------|
|     |                                                               | 2024                        | 2023    | 2022    | 2021    | 2020    | 2019    |
| I   | Net sales                                                     | 307,898                     | 304,566 | 298,276 | 264,557 | 293,638 | 301,744 |
| II  | Cost of sales                                                 | 231,190                     | 225,000 | 211,293 | 193,270 | 218,779 | 220,469 |
|     | Gross profit                                                  | 76,708                      | 79,566  | 86,982  | 71,287  | 74,859  | 81,275  |
| III | SGA expenses                                                  | 64,370                      | 65,062  | 65,550  | 56,873  | 62,294  | 65,110  |
|     | Operating income                                              | 12,337                      | 14,503  | 21,431  | 14,413  | 12,565  | 16,164  |
| IV  | Non-operating revenue                                         | 7,900                       | 8,986   | 5,220   | 3,794   | 19,749  | 3,076   |
|     | Dividend income                                               | 1,356                       | 1,389   | 1,239   | 1,298   | 1,436   | 1,134   |
|     | Share of profit of entities accounted for using equity method | 5,968                       | 7,013   | 3,389   | 2,118   | 17,748  | 1,477   |
|     | Other non-operating revenue                                   | 575                         | 582     | 590     | 377     | 564     | 464     |
| V   | Non-operating expenses                                        | 318                         | 332     | 208     | 226     | 266     | 143     |
|     | Loss on investments in investmet partnerships                 | —                           | —       | —       | 48      | —       | —       |
|     | Foreign exchange losses                                       | —                           | —       | —       | —       | 71      | —       |
|     | Loss on disposal of noncurrent assets                         | 286                         | 243     | 149     | 147     | 171     | 119     |
|     | Other non-operating expenses                                  | 31                          | 89      | 59      | 30      | 24      | 24      |
|     | Ordinary Income                                               | 19,919                      | 23,157  | 26,443  | 17,980  | 32,048  | 19,097  |
| VI  | Extraordinary gains                                           | 4,956                       | 3,336   | 4,655   | 2,223   | 310     | 548     |
|     | Gain on sales of investment securities                        | 4,956                       | 3,201   | 4,655   | 2,223   | 310     | 548     |
|     | Gain on sale of shares of subsidiaries and affiliates         | —                           | 135     | —       | —       | —       | —       |
| VII | Extraordinary losses                                          | 492                         | 2,874   | 631     | 1,370   | 599     | 92      |
|     | Impairment loss                                               | —                           | 2,574   | —       | 198     | —       | —       |
|     | Loss on valuation of investment securities                    | 492                         | 300     | 371     | 98      | 599     | 92      |
|     | Provision of allowance for doubtful accounts                  | —                           | —       | —       | 603     | —       | —       |
|     | Loss on COVID-19                                              | —                           | —       | 260     | 470     | —       | —       |
|     | Income before income taxes                                    | 24,383                      | 23,619  | 30,467  | 18,833  | 31,758  | 19,552  |
|     | Income taxes - current                                        | 6,546                       | 5,813   | 9,864   | 7,078   | 5,715   | 5,952   |
|     | Income taxes - deferred                                       | 408                         | 964     | (531)   | (930)   | (515)   | 483     |
|     | Profit                                                        | 17,428                      | 16,841  | 21,134  | 12,685  | 26,559  | 13,116  |
|     | Profit attributable to non-controlling interests              | 290                         | 237     | 134     | 85      | 160     | 237     |
|     | Profit attributable to owners of the parent                   | 17,138                      | 16,603  | 20,999  | 12,600  | 26,398  | 12,879  |

## Consolidated Statements of Comprehensive Income

*(mm of yen)*

|                                                                                   | Fiscal Year Ended March 31, |          |         |        |          |        |
|-----------------------------------------------------------------------------------|-----------------------------|----------|---------|--------|----------|--------|
|                                                                                   | 2024                        | 2023     | 2022    | 2021   | 2020     | 2019   |
| Profit                                                                            | 17,428                      | 16,841   | 21,134  | 12,685 | 26,559   | 13,116 |
| Other comprehensive income                                                        |                             |          |         |        |          |        |
| Valuation difference on available-for-sale securities                             | 8,520                       | (10,012) | (1,534) | 16,336 | (13,074) | 5,239  |
| Deferred gain (loss) on hedges                                                    | —                           | (22)     | 11      | 99     | (669)    | (116)  |
| Foreign currency translation adjustments                                          | 55                          | 100      | 61      | (29)   | (6)      | (14)   |
| Remeasurements of defined benefit plans                                           | 5,446                       | (360)    | 185     | 1,485  | (593)    | 177    |
| Share of other comprehensive income of entities accounted for using equity method | 2,627                       | 282      | 751     | 1,808  | (1,148)  | 44     |
| Total other comprehensive income                                                  | 16,650                      | (10,013) | (525)   | 19,701 | (15,491) | 5,329  |
| Comprehensive income                                                              | 34,078                      | 6,828    | 20,608  | 32,386 | 11,067   | 18,445 |
| Components:                                                                       |                             |          |         |        |          |        |
| Comprehensive income attributable to owners of the parent                         | 33,788                      | 6,590    | 20,474  | 32,301 | 10,906   | 18,208 |
| Comprehensive income attributable to non-controlling interests                    | 290                         | 237      | 134     | 85     | 160      | 237    |

# Consolidated Statements of Cash Flows

(mm of yen)

|                                                                                                     | Fiscal Year Ended March 31, |          |          |          |           |           |
|-----------------------------------------------------------------------------------------------------|-----------------------------|----------|----------|----------|-----------|-----------|
|                                                                                                     | 2024                        | 2023     | 2022     | 2021     | 2020      | 2019      |
| <b>I Cash flows from operating activities</b>                                                       |                             |          |          |          |           |           |
| Income before income taxes                                                                          | 24,383                      | 23,619   | 30,467   | 18,833   | 31,758    | 19,552    |
| Depreciation and amortization                                                                       | 9,829                       | 10,148   | 10,296   | 10,661   | 10,801    | 10,350    |
| Impairment loss                                                                                     | —                           | 2,574    | —        | 198      | —         | —         |
| Amortization of goodwill                                                                            | 279                         | 610      | 610      | 362      | 279       | 282       |
| (Gain) Loss on disposal of noncurrent assets                                                        | 286                         | 243      | 149      | 147      | 171       | 119       |
| (Gain) Loss on sales of investment securities                                                       | (4,956)                     | (3,201)  | (4,655)  | (2,223)  | (310)     | (548)     |
| (Gain) Loss on valuation of investment securities                                                   | 492                         | 300      | 371      | 98       | 599       | 92        |
| (Gain) Loss on sale of shares of subsidiaries and affiliates                                        | —                           | (135)    | —        | —        | —         | —         |
| Increase (decrease) in allowance for doubtful accounts                                              | (16)                        | (25)     | (22)     | 5        | 75        | (3)       |
| Increase/decrease in net defined benefit assets and liabilities                                     | 438                         | (393)    | 602      | 429      | 616       | 132       |
| Loss on investments in investment partnerships                                                      | —                           | —        | —        | 48       | —         | —         |
| Dividend income                                                                                     | (1,356)                     | (1,389)  | (1,239)  | (1,298)  | (1,436)   | (1,134)   |
| Share of (profit) loss of entities accounted for using equity method                                | (5,968)                     | (7,013)  | (3,389)  | (2,118)  | (17,748)  | (1,477)   |
| Provision for allowance for doubtful accounts                                                       | —                           | —        | —        | 603      | —         | —         |
| (Increase) decrease in trade notes and accounts receivables                                         | (2,232)                     | (2,689)  | (4,348)  | (150)    | 4,116     | 517       |
| (Increase) decrease in inventories                                                                  | 918                         | (1,675)  | 2,740    | 287      | (1,235)   | (353)     |
| Increase (decrease) in trade notes and accounts payables                                            | (3,214)                     | 4,491    | 1,146    | (2,899)  | (214)     | 1,007     |
| Other cash flows from operating activities                                                          | 1,606                       | (2,205)  | 3,022    | 1,354    | (1,670)   | (3,199)   |
| Sub total                                                                                           | 20,490                      | 23,257   | 35,750   | 24,341   | 25,803    | 25,337    |
| Interest and dividend received                                                                      | 3,269                       | 2,585    | 2,187    | 2,340    | 2,500     | 1,874     |
| Income taxes refunded                                                                               | 2,061                       | 38       | 498      | 1,016    | 1,368     | 1,414     |
| Income taxes paid                                                                                   | (6,714)                     | (10,580) | (8,309)  | (7,102)  | (5,159)   | (8,353)   |
| Net cash provided by operating activities                                                           | 19,106                      | 15,300   | 30,126   | 20,596   | 24,513    | 20,273    |
| <b>II Cash flows from investing activities</b>                                                      |                             |          |          |          |           |           |
| Payments into time deposits                                                                         | —                           | —        | —        | —        | (12)      | (3,097)   |
| Proceeds from withdrawal of time deposits                                                           | —                           | —        | —        | —        | 2,061     | 998       |
| Purchase of marketable securities                                                                   | (65,996)                    | (56,902) | (82,819) | (76,400) | (114,600) | (145,200) |
| Proceeds from redemption of marketable securities                                                   | 64,000                      | 45,400   | 92,000   | 84,800   | 133,300   | 148,200   |
| Purchase of trust beneficiary right                                                                 | —                           | (2,000)  | —        | (36,600) | (47,200)  | (26,799)  |
| Proceeds from redemption of trust beneficiary right                                                 | —                           | 2,000    | 1,200    | 40,100   | 47,200    | 24,500    |
| Purchase of tangible assets                                                                         | (14,555)                    | (14,365) | (5,649)  | (11,258) | (14,323)  | (8,288)   |
| Purchase of intangible assets                                                                       | (1,569)                     | (1,281)  | (1,719)  | (1,859)  | (2,329)   | (1,651)   |
| Purchase of investment securities                                                                   | (8,381)                     | (1,154)  | (272)    | (6,498)  | (21,339)  | (12,309)  |
| Proceeds from redemption of investment securities                                                   | —                           | —        | —        | —        | 1,000     | 1,000     |
| Proceeds from sales of investment securities                                                        | 5,408                       | 3,505    | 4,972    | 3,515    | 334       | 598       |
| Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation | —                           | —        | —        | —        | —         | 889       |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation               | —                           | —        | —        | (3,242)  | —         | —         |
| Other cash flows from investing activities                                                          | (614)                       | (210)    | (85)     | (516)    | (541)     | (99)      |
| Net cash used in investing activities                                                               | (21,708)                    | (25,009) | 7,625    | (7,959)  | (16,450)  | (21,260)  |

(mm of yen)

|                                                                                                                     | Fiscal Year Ended March 31, |          |         |         |         |         |
|---------------------------------------------------------------------------------------------------------------------|-----------------------------|----------|---------|---------|---------|---------|
|                                                                                                                     | 2024                        | 2023     | 2022    | 2021    | 2020    | 2019    |
| <b>III Cash flows from financing activities</b>                                                                     |                             |          |         |         |         |         |
| Purchase of treasury stock                                                                                          | —                           | —        | —       | (3,117) | —       | —       |
| Dividends paid to stockholders                                                                                      | (5,287)                     | (5,286)  | (4,229) | (4,299) | (5,373) | (5,372) |
| Dividends paid to non-controlling interests                                                                         | —                           | —        | —       | —       | (11)    | (16)    |
| Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation | —                           | —        | —       | —       | (3,199) | —       |
| Other cash flows from financing activities                                                                          | (531)                       | (1,313)  | (334)   | (834)   | (1,294) | (2,041) |
| Net cash used in financing activities                                                                               | (5,818)                     | (6,600)  | (4,563) | (8,251) | (9,878) | (7,430) |
| <b>IV Effect of exchange rate changes on cash and cash equivalents</b>                                              | 58                          | 106      | 65      | (32)    | (7)     | (11)    |
| <b>V Net increase (decrease) in cash and cash equivalents</b>                                                       | (8,361)                     | (16,202) | 33,254  | 4,353   | (1,823) | (8,428) |
| <b>VI Cash and cash equivalents at beginning of term</b>                                                            | 61,114                      | 77,317   | 44,062  | 39,709  | 41,533  | 49,961  |
| <b>VII Cash and cash equivalents at end of term</b>                                                                 | 52,753                      | 61,114   | 77,317  | 44,062  | 39,709  | 41,533  |

## Viewer Ratings Summary

(Source: Video Research)

### ■ Monthly Average Ratings (Individual (ALL)) April 2023 ~ March 2024

(%)

|                         | All Day<br>6:00am-midnight | Golden Time<br>7:00pm-10:00pm | Prime Time<br>7:00pm-11:00pm | Prime Time 2<br>11:00pm-1:00am |
|-------------------------|----------------------------|-------------------------------|------------------------------|--------------------------------|
| April                   | 3.4                        | 4.9                           | 4.9                          | 1.8                            |
| May                     | 3.4                        | 5.3                           | 5.3                          | 1.9                            |
| June                    | 3.4                        | 5.0                           | 5.1                          | 1.8                            |
| July                    | 3.3                        | 4.8                           | 4.9                          | 1.9                            |
| August                  | 3.5                        | 5.3                           | 5.3                          | 1.9                            |
| September               | 3.3                        | 4.9                           | 4.9                          | 1.7                            |
| April 2023 ~ Sept. 2023 | 3.4                        | 5.0                           | 5.1                          | 1.8                            |
| October                 | 3.4                        | 5.2                           | 5.1                          | 1.8                            |
| November                | 3.6                        | 5.3                           | 5.2                          | 1.7                            |
| December                | 3.8                        | 5.7                           | 5.7                          | 1.9                            |
| January                 | 3.8                        | 5.9                           | 5.8                          | 1.9                            |
| February                | 3.7                        | 5.5                           | 5.5                          | 1.9                            |
| March                   | 3.6                        | 5.6                           | 5.5                          | 1.9                            |
| Oct. 2023 ~ March 2024  | 3.6                        | 5.5                           | 5.5                          | 1.9                            |
| April 2023 ~ March 2024 | 3.5                        | 5.3                           | 5.3                          | 1.8                            |

Note: The viewer ratings system has changed from household viewer ratings to individual (all) viewer ratings from April 2020.